

Pattern Of Shareholding

As at 30 June 2018

No. of Shareholders	Shareholding		Total Shares held
	From	To	
1,704	1	100	68,696
1,354	101	500	417,893
608	501	1,000	486,671
686	1,001	5,000	1,614,420
139	5,001	10,000	1,026,375
28	10,001	15,000	348,690
20	15,001	20,000	359,850
19	20,001	25,000	436,482
13	25,001	30,000	357,734
8	30,001	35,000	257,966
3	35,001	40,000	108,504
4	40,001	45,000	171,426
4	45,001	50,000	190,213
3	50,001	55,000	156,700
5	55,001	60,000	285,685
3	60,001	65,000	184,048
1	65,001	70,000	67,000
1	75,001	80,000	77,700
1	90,001	95,000	94,000
3	95,001	100,000	291,352
1	110,001	115,000	110,256
1	140,001	145,000	143,850
1	145,001	150,000	150,000
1	155,001	160,000	157,142
2	160,001	165,000	324,644
1	170,001	175,000	170,600
1	175,001	180,000	179,503
1	180,001	185,000	180,235
1	210,001	215,000	212,550
1	270,001	275,000	274,696
1	295,001	300,000	295,463
2	330,001	335,000	666,946
1	350,001	355,000	352,690
1	355,001	360,000	359,116
1	360,001	365,000	362,314
1	365,001	370,000	369,531
1	380,001	385,000	384,955
1	410,001	415,000	410,979
1	430,001	435,000	434,941
1	435,001	440,000	437,416
1	650,001	655,000	651,347
1	700,001	705,000	701,600
1	900,001	905,000	904,934
1	905,001	910,000	906,427
1	950,001	955,000	954,441
1	1,335,001	1,340,000	1,339,755
1	1,720,001	1,725,000	1,722,375
1	1,825,001	1,830,000	1,825,442
1	8,200,001	8,205,000	8,201,288
4,638			30,186,841

As On: June 30, 2018

Categories of Shareholder	Physical	CDC	Total	% age
i. Associated Companies, Undertakings & Related Parties				
KFW Factors (Pvt) Limited	58,181	8,228,761	8,286,942	27.45
	58,181	8,228,761	8,286,942	27.45
ii. Mutual Funds				
	-	51,200	51,200	0.17
CDC - TRUSTEE NAFA ISLAMIC STOCK FUND	-	170,600	170,600	0.57
CDC - TRUSTEE NIT ISLAMIC EQUITY FUND	-	143,850	143,850	0.48
CDC-TRUSTEE NITIPF EQUITY SUB-FUND	-	3,350	3,350	0.01
CDC - TRUSTEE NAFA ISLAMIC ACTIVE ALLOCATION EQUITY FUND	-	26,650	26,650	0.09
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	-	61,500	61,500	0.20
ABA ALI HABIB SECURITIES (PVT) LIMITED - MF	-	1,000	1,000	0.00
GLOBAL X FUNDS-GLOBAL X MSCI PAKISTAN ETF	-	25,130	25,130	0.08
CDC-TRUSTEE NAFA ASSET ALLOCATION FUND	-	18,050	18,050	0.06
	-	501,330	501,330	1.66
iii. Directors, Chief Executive Officer, Their Spouses and Minor Children				
Mrs. Akhter Khalid Waheed (Chairperson)	5,000	-	5,000	0.02
Mr. Osman Khalid Waheed (Chief Executive)	1,339,755	651,347	1,991,102	6.60
Mrs. Amna Piracha Khan	437,416	8,531	445,947	1.48
Mrs. Munize Azhar Peracha	333,473	-	333,473	1.10
Mr. NIHAL CASSIM	-	9,762	9,762	0.03
Mr. Arshad Saeed Husain	2,500	-	2,500	0.01
Mst. SADIA AMIN (Spouse of Mr. Osman Khalid Waheed)	-	3,000	3,000	0.01
	2,118,144	672,640	2,790,784	9.25
iv. Executives				
	906,427	-	906,427	3.00
v. Public Sector Companies and Corporation				
	-	3,550,280	3,550,280	11.76
vi. Banks, DFIs, NBFCs, Insurance Companies, Takaful, Modarabas and Pension Funds				
Banks, NBFCs, DFIs, Takaful, Pension Funds	3,223	339,728	342,951	1.14
Insurance Companies	163,792	1,039,646	1,203,438	3.99
Modarabas	-	13,400	13,400	0.04
Other Companies, Corporate Bodies, Trust etc.	7,408	1,471,221	1,478,629	4.90
	174,423	2,863,995	3,038,418	10.07
General Public				
A. Local	5,519,782	5,003,874	10,523,656	34.86
B. Foreign	-	589,004	589,004	1.95
	5,519,782	5,592,878	11,112,660	36.81
	8,776,957	21,409,884	30,186,841	100.00
Shareholders More Than 5.00%				
Mr. Osman Khalid Waheed			1,991,102	6.60
KFW Factors (Pvt) Limited			8,286,942	27.45
STATE LIFE INSURANCE CORP. OF PAKISTAN			1,825,442	6.05
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST			1,722,375	5.71
No trade in has been made in Shares of the Company by Directros, CEO, CDO, Company Secretary, Executives and their spouses and minor children except for share mentioned below:				
Mr. Arshad Saeed Husain	Director			2,500