

Condensed Interim
Unconsolidated
Financial Information
for the Quarter/Six Months
Ended December 31, 2011











DIRECTORS' REVIEW OF THE FINANCIAL INFORMATION FOR THE QUARTER & HALF YEAR ENDED DECEMBER 31, 2011

I am pleased to present your Company's Un-consolidated and consolidated financial information for the six months & quarter ended December 31, 2011. This condensed interim financial information is un-audited and is being submitted to share holders as required by Section 245 of the Companies Ordinance, 1984. This has been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting" as applicable in Pakistan. The consolidated financial information incorporate the Company's 97% owned Farmacia retail venture, as well as its subsidiary BF Biosciences Limited.

Your Company's Individual and Consolidated Financial Results

A summary of the operating results for the year and appropriation of the divisible profits is given below:

<u> </u>	Individual				Con solid ated			
	3 Nonths 31 Dec-11	3 Nonths 31-Dec-10	6 Months 31 -Dec-11	6 Months 31-Dec-10	3 Months 31 -Dec-11	3 Months 31-Dec-10	6 Months 31 Dep-11	6 Months 31-Dec-10
		7-2-2-11-2-11-2-2		(Rup ees in	thousands)			
Sales (net)	423,324	377,409	817,975	648,893	602,770	461,459	1,158,743	860,234
Gross Profit	211,228	204,243	424,814	355,603	267,081	274,372	567,015	482,913
Profit before tax	67,656	115,802	165,925	198,632	50,341	133,547	170,843	229,399
Taxation	(3,428)	(13,:01)	(5,418)	(13,239)	61	(16,573)	(* 0,933)	(17,513)
Profit after tax	64,228	102,702	160,507	185,393	50,302	116,375	159,913	211,885

Net Sales of your Company witnessed an increase of 12.17% for the 2nd Quarter under review in comparison with the same quarter last year, whereas as the net sales of six months showed an increase of 26.06% in comparison with the same period last year. On group level the consolidated net sales showed an increase of 30.62% for the 2nd quarter and 34.70% for the six months ended December 31, 2011 in comparison with the Sales for the same period of last year. The cost of sales of your Company showed an increase of 22% during the 2nd quarter and by 36% overall during the six months ended December 31, 2011.

This overall growth was mainly effected by a positive growth in Pharma, Boston and Exports divisions of the company, however the percentage increase in cost of sales is not in line with sales growth due to inflationary pressures across inputs, and the cumulative effect of sales mix, as sales of Boston and Exports division carry a lower GP Margin.

Profit Before Tax of your Company has decreased by 41.58% during the Quarter over the same period of last year, and decreased by 16.47% in six month in comparison with same periods of last year. Similarly the consolidated Profit before Tax showed a decrease of 61.93% and 25.52% in ratio terms respectively for 2nd quarter and six months ended December 31, 2011. Similarly Net Profit after Tax (NPAT) decreased by 37.46% in 2nd Quarter and by 13.42% in six months ended December 31, 2011 in comparison with the same periods last year, thus stood at Rs. 64.2 Million and Rs. 160.5 Million respectively.

Based on the net profit for the six months ended December 31, 2011, the Earnings per Share (EPS), both basic and diluted, stand at 5.58 compared to EPS of Rs. 6.45 of same respective period of last year, on the enhanced capital of Rs. 287.494 Million after the issuance of bonus share during the quarter.

BF Biosciences Limited Operational Status

Net Sales of BF Biosciences were Rs. 145.9 Million for the Quarter and 280.3 Million for the six months ended December 31, 2011. In ratio term sales decreased by 12% in 2nd quarter as compared the same quarter of last year, but have increased by 7% in six months in comparison to the same six months of last year. These variances are mainly representative of the Peg-INF price reductions in October, in response to a similar reduction by our prime competitor. Unit sales have responded well, and we expect the negative trend to reverse in the two remaining Quarters:

The issuance of Government contracts, which formed a substantial part of company sales in the last year, has





been delayed this year, and thus tender sales do not figure in the corresponding figures of the current year, another reason for the decline. It is hoped that once the contracts are executed, our sales will also benefit correspondingly.

Future Outlook

Since July 1, 2011 following the devolution of the health sector from the Federation to the Provinces, the pharmaceutical sector has been placed in an unprecedented crisis, as all pricing, registration matters have come to a standstill in the absence of a central Drug Regulatory Agency (DRA), which was supposed to have been legislated but has fallen victim to a dispute between the Federal Government and the Government of Punjab. In the face of an illogical price freeze on pharmaceutical products for the last ten years, launching new products were the only recourse for pharmaceutical companies to remain profitable. With the registration process also suspended, not only is the public deprived of any advances in the field of medicine, the health of the industry as well has been put under severe strain.

We are making all efforts to accelerate our entrance in export markets and reduce our dependence on the local economy, and hope to deliver more good news on the exports front in the year to come.

Acknowledgments

We are once again privileged to recognize the tireless efforts of the Company's management and staff at all levels. We would also like to thank our valued customers for their continued trust in our products and our vendors, distributors and financial institutions for their extended cooperation.

For and on behalf of the Board of Directors

9 . IC. Wahrek (Mrs. Akhter Khalid Wah eed) Chairperson & CEO

January 31, 2012

Rawalpindi



KPMG Taseer Hadi & Co. Chartered Accountants 53 L Gulberg III Lahore Pakistan Telephone + 92 (42) 3585 0471-76 Fax + 92 (42) 3585 0477 Internet www.kpmg.com.pk

Independent Auditor's Report on Review of Condensed Interim Financial Information to the Members

Introduction

We have reviewed the accompanying condensed interim unconsolidated balance sheet of Ferozsons Laboratories Limited ("the Company") as at 31 December 2011 and the related condensed interim unconsolidated profit and loss account, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated cash flow statement, condensed interim unconsolidated statement of changes in equity and notes to the condensed interim unconsolidated financial information for the six months period then ended ("condensed interim financial information"). Management is responsible for the preparation and presentation of this condensed interim unconsolidated financial information in accordance with approved accounting standards as applicable in Pakistan relating to interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim unconsolidated financial information as at and for the six months ended 31 December 2011 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan relating to interim financial reporting.

The figures for the quarter ended 31 December 2011, in the condensed interim unconsolidated profit and loss account have not been reviewed and we do not express a conclusion on them.

Lahore

Date: 31 January 2012

KPMG Taseer Hadi & Co. Chartered Accountants (Kamran Iqbal Yousafi)





CONDENSED INTERIM UNCONSOLIDATED BALANCE

		December 31,	June 30,
		2011	2011
		Un-Audited	Audited
	Note	(Rupees)	(Rupees)
SHARE CAPITAL AND RESERVES			
Share capital	4	287,493,720	249, 994, 540
Capital reserve		321,843	321,843
Unappropriated profit		1,397,794,540	1,303,293,179
		1,685,610,103	1,553,609,562
Surplus on revaluation of fixed assets - net o	f tax	386,949,023	389, 692, 056
NON CURRENT LIABILITIES			
Deferred liability for taxation		85,342,604	88,104,529
CURRENT LIABILITIES			
Trade and other payables		191,398,943	152,631,234
Accrued markup of long term financing		652,983	969,405
Current portion of long term financing	5	14,187,500	42, 562, 500
Short term borrowing		24,042,810	37, 805, 811
		230,282,236	233, 968, 950

CONTINGENCIES AND COMMITMENTS 6

2,388,183,966 2,265,375,097

The annexed notes 1 to 18 form an integral part of this condensed interim unconsolidated financial information.

Rawalpindi January 31, 2012





SHEET AS AT DECEMBER 31, 2011

		December 31,	June 30,
		2011	2011
	220200	Un-Audited	Audited
have to establish and the	Note	(Rupees)	(Rupees)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	7	947,425,650	924,715,697
Intangible asset	8	4,628,701	
Long term investments		215,440,385	234, 555, 914
Long term loan	9	375,000,000	375,000,000
Long term deposits	10	3,518,500	3,518,500
CURRENT ASSETS		77.	
Stores, spare parts and loose tools		3,772,390	2,223,238
Stock in trade		464,404,435	409,005,347
Trade debts - considered good	11	149,547,740	102,924,380
Current portion of long term loan	10	767	50,000,000
Loans and advances - considered good		22,524,596	17,689,563
Deposits and prepayments		14,668,134	10,813,518
Interest accrued		14,253,111	16,078,740
Advance income tax - net		83,122,302	84,196,501
Other receivables	12	10,928,852	1,530,320
Short term investments		65,248,417	13,081,368
Derivative asset-interest rate swap		343	26,758
Cash and bank balances		13,700,753	20,015,253
		842,170,730	727,584,986
		2,388,183,966	2.265.375.097

Director Director

g. 1C. Wahred.
Chairperson & CEO





CONDENSED INTERIM UNCONSOLIDATED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2011

	Note	Three months ended December 31, 2011 (Fupees)	Three months ended December 31, 2010 (Fuppes)	Six months ended December 31, 2011 (Rupees)	Six months ended December 31, 2010 (Rupees)
Sales - net		423,324,162	377,409,081	817,975,126	648,893,414
Cost of sales	13	(212,096,607)	(173,162,795)	(393,161,589)	(289, 290, 581)
Gross profit		211,227,555	204,246,286	424,813,537	359,602,833
Other operating income		23,469,280	22,636,796	38,677,562	40,125,277
Administrative expenses		(35,863,762)	(29,951,734)	(70,780,914)	(53,417,252)
Selling and distribution e	xpenses	(128,855,199)	(74,008,976)	(215,802,225)	(131,557,113)
Finance cost		(2,852,066)	(4,577,098)	(5,217,611)	(7,586,871)
Other charges		(3,210,370)	(5,932,141)	(11,649,957)	(13,712,645)
Share in profit of Farma	cia -				
97% owned partnersh	nip firm	3,740,634	3,389,352	5,884,471	5,177,551
Profit before taxation		67,656,072	115,802,485	165,924,863	198,631,780
Taxation	14	(3,427,735)	(13,100,713)	(5,417,826)	(13,238,739)
Profit after taxation		64,228,337	102,701,772	160,507,037	185,393,041
Earnings per share -bas	ic and dilute	d 2.23	3.57	5.58	6.45

The annexed notes 1 to 18 form an integral part of this condensed interim unconsolidated financial information.

Rawalpindi January 31, 2012

Director

Chairperson & CEO

g. K. Wahred.





CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2011

	Three months ended December 31, 2011 (Pupees)	Three months ended December \$1, 2010 (Fupees)	Six months ended December 31, 2011 (Rupees)	Six months ended December 31, 2010 (Rupees)
Profit after tax	64,228,337	102,701,772	160,507,037	185,393,041
Other comprehensive income		58	38	10
Total comprehensive income	6 4,2 28, 337	102,701,772	160,507,037	185,393,041

The annexed notes 1 to 18 form an integral part of this condensed interim unconsolidated financial information.

Rawalpindi January 31, 2012

Director

g. 1C. Wahret -Chairperson & CEO





CONDENSED INTERIM UNCONSOLIDATED CASH FLOW STATEMENT (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2011

	Six months ended December 31,2011 (Rupees)	Six months ended December 31,2010 (Rupees)
Cash flow from operating activities	Corp. T. T.	(000 E222)
Profit before taxation Adjustments for:	165,924,864	198,631,780
Depreciation	35,380,094	30,317,541
Profit on disposal of property, plant and equipment	(1,370,306)	(482,384
Finance costs	5,217,611	7,586,871
Provision for Workers Profit Participation Fund	6,650,639	8,352,079
Provision for Workers' Welfare Fund	2,660,256	3,340,832
Provision for Workers' Central Research Fund	1,676,009	1,986,649
Gain on remeasurement of short term investments	(1,655,486)	(3,755,352 (5,876,186
Dividend income, profit on bank deposits & commissions Interest income	(6,766,291) (28,885,478)	(29,716,000
Long term investments written off	(20,003,470)	33,085
Fair value adjustment on interest rate swap		(295,355
Share in profit of Farmacia 97% owned subsidiary firm	(5,884,471)	(5,177,551
under transmitte Notation and Activity of Department of Charles and Charles an	7,022,577	6,314,228
Operating profit before working capital changes (Increase) decrease in current assets	172,947,441	204,946,008
Stores and spares	(1,549,152)	(4,861,816
Advances, deposits, prepayments and other receivables	(18,088,180)	1,774,070
Stock in trade	(55,399,088)	(32,340,475
Trade debtors	(46,623,360)	(79,222,647
	(121,659,780)	(118,199,007
ncrease/(decrease) in current liabilities		10 100 110
Trade and other payables	50,133,619	13,166,146
Cash generated from operations	101,421,280	99,913,147
Finance cost paid	(5,534,034)	(6,250,447
Income tax paid Payment to Workers' Profit Participation Fund	(7,105,552) (14,245,879)	(12,277,346 (15,105,721
Payment to Workers' Welfare Fund	(5,579,906)	(15,105,721
Payment to Workers' Gentral Research Fund	(3,399,132)	/3.344.013
	(35,864,503)	(36,977,527
Net cash generated from operating activities Cash flow from investing activities	65,556,777	62,935,620
Fixed capital expenditure	(63,089,906)	(17,940,055
Proceeds from sale of property, plant and equipment	1,741,464	1,982,750
Markupon long term loan received	30,711,107	14,858,000
Dividend income, profit on bank deposits & commissions	6,766,292	6,171,541
Decrease in long term Investment	25,000,000	VI AV
Decrease in long term loan	50,000,000	
Purchase of short term investments	(63,932,988)	8
Proceeds from encashment of short term investments Net cash generated from investing activities	13,448,183	5,072,236
Cash flow from financing activities	044,152	5,072,200
Repayment of long term finances Payment of liabilities against assets subject to finance lease	(28,375,000)	(28,375,000 (475,003
Proceeds from short term borrowings	(13,763,001)	(36,528,049
Dividend paid	(30,377,428)	(279,622
Net cash used in financing activities	(72,515,429)	(65,657,674
Net (decrease)/ increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period	(6,314,500) 20,015,253	2,350,182 15,267,082

The annexed notes 1 to 18 form an integral part of this condensed interim unconsolidated financial information.

Rawalpindi

January 31, 2012

Director

g. 1C. Walsel Chairperson & CEO





CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2011

	Share capital	Capital	Revenue reserve Unappropriated profit	Total equity
	(Rupees)	(Rupees)	(Rupees)	(Rupees)
Balance at July 01, 2010	208,328,786	321,843	1,067,114,429	1,276,766,058
Total Comprehensive income for the period		:	185,393,041	185,383,041
Transfer from surplus on revaluation of fixed assets	-	92	2,726,857	2,726,857
Bonus shares issued at 20% for the year ended June 30, 2010	41,665,757	12	(41,665,757)	3 2 3
Balance at December 31, 2010	249,994,543	321,843	1,213,568,570	1,463,884,958
Balance at July 01, 2011	249,984,543	321,843	1,303,283,179	1,553,909,565
Total Comprehensive income for the period		92	160,507,037	100,507,037
Transfer from surplus on revaluation of fixed assets	*	25	2,743,033	2,743,033
Final dividend for the year ended 30 June 2011 Rs. 1.25 per e	haro	:¥	(31,249,532)	(31,249,532)
Bonus shares issued at 15% for the year ended 30 June 2011	37,499,177		(37,499,177)	10
Balance as at 31 Dec 2011	287,493,720	321,843	1,397,794,540	1,685,610,103

The annexed notes 1 to 18 form an integral part of this condensed interim unconsolidated financial information.

Rawalpindi January 31, 2012

Director

Chairperson & CEO

g. K. Wahrek.





NOTES TO THE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2011

1. THE COMPANY AND ITS OPERATIONS

Ferozsons Laboratories Limited ("the Company") was incorporated as a private limited company on 28th January 1954 and was converted into a public limited company on 8th September 1960. The Company is listed on the Karachi, Lahore and Islamabad stock exchanges. The Company is primarily engaged in the manufacture and sale of pharmaceuticals products and its registered office is situated at 197-A, The Mall, Rawalpind. The factory is located at Amangarh, Nowshera, Khyber Pakhtoon Khwa. The compmany is domiciled in Rawalpindi, Pakistan.

2. BASIS OF PREPARTION AND STATEMENT OF COMPLIANCE

"This condensed interim unconsolidated financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in the condensed interim unconsolidated financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended June 30, 2011. Comparative balance sheet is extracted from annual financial statements as of June 30, 2011 whereas comparative profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity are stated from condensed interim unconsolidated financial information for the six months ended December 31, 2010.

The condensed interim unconsolidated financial information is unaudited and is being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984.

3. SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

The accounting policies and estimates applied by the Company for the preparation of this condensed interim unconsolidated financial information are the same as those applied by the Company in preparation of annual financial statements for the year ended June 30, 2011.

4. SHARE CAPITAL

During the six months ended December 31, 2011 the Company issued 3.75 million ordinary shares (June 30, 2011: 4.17 million) of Rs. 10 each as fully paid bonus shares.

5. LONG TERM FINANCING - Secured

The Company has obtained a long term finance facility from Habib Bank Limited to finance its 80% owned subsidiary, BF Biosciences Limited. The facility is secured by first charge on all present and future moveable assets of the Company (25% margin) ranking pari passu with the existing first charge holders to the extent of Rs. 370 million and first, equitable mortgage charge over land and building of the Company's Nowshera plant ranking pari passu with existing first charge holders to the extent of Rs. 370 million.

During the six months ended December 31, 2011 the Company made repayments towards principal amounting to Rs. 28.375 million (June 30, 2011: Rs. 28.375 million) whereas repayments of Rs. 14.187 million are due within next twelve months.





6. CONTINGENCIES AND COMMITMENTS

There is no change in the contingent liability as reported in the annual financial statements for the year ended June 30, 2011.

Commitments for capital expenditure and letters of credit issued by banks on behalf of the Company amount to Rs. 28.5 million (June 30, 2011: Nil) and Rs. 134 million (June 30, 2011: Rs. 103.7 million) respectively.

		December 31, 2011	June 30, 2011
7.	PROPERTY, PLANT AND EQUIPMENT	(Rupees)	(Rupees)
	Opening balance - Net book value Additions during the period/year Revaluation during the period/year	924,715,697 57,546,551	742, 280, 446 88, 845, 686 1 64, 393, 292
	Book value of property, plant and equipment disposed off during the period Depreciation charged during the period	982,262,248 (371,159) (34,465,439)	995,519,424 (3,772,760) (67,030,967)
	Closing balance - Net book value	947,425,650	924,715,697

7.1 This includes CWIP amounting to Rs. 55,029,774 (June 30, 2011: Rs. 28,357,921)

		December 31, 2011	June 30, 2011
		(Rupees)	(Rupees)
8.	INTANGIBLE ASSETS		
	Opening balance-Net book value		-
	Additions during the period/year	5,543,356	-
		5,543,356	
	Amortization charged during the period	(914,655)	-
	Closing balance-Net book value	4,628,701	-

8.2 This represents ERP purchased during the year.

9. LONG TERM INVESTMENTS

During the period investment in Farmacia amounting to 25 million (June 30, 2011: Nil) was withdrawn by the company.

10. LONG TERM LOAN

This represents the restructuring in form of further investment by converting the overall outstanding term loan, overdue markup and trade receivables of BF Biosciences Limited, into a Term Loan. This restructuring was carried out under the authority of a special resolution passed by the shareholders in the extraordinary general meeting held on June 14, 2010, in accordance with the provisions of Section 208 of the Companies Ordinance, 1984. The loan is recoverable within a period of five years or earlier as and when required by the Company with a grace period of one year starting from July 01, 2010. Markup is charged on the loan at the rate not less than the borrowing cost of the Company.





11. TRADE DEBTS-CONSIDERED GOOD

These include Rs. 919, 514 (June 30, 2011: Rs. 592, 585) from Farmacia.

12. OTHER RECEIVABLES

These include Rs. 10,612,848 (June 30, 2011: Rs. 743,506) due from BF Biosciences Limited and Rs. 910,612 (June 30, 2011: Nil) receivable from Farmacia, respectively, on account of expenses incurred on behalf of these subsidiaries.

13. COST OF SALES

Material consumed 13.1 197 303,727 154 299,1 Manufacturing expenses 41 828,494 34,009,4 Opening work in process 19 658,498 9,732,8 258 800,719 138,041,4 Less: closing work in process (16 457,247) (16,633,5 Cost of goods manufactured 242 343,472 131,407,5 Acd: opening finished goods 179 470,355 149,853,8 421 813,827 331,261,7 Less: closing finished goods (209 717,220) (158,098,5 Cost of sales 212 036,607 173,162,7 13.1 Material consumed Opening stock 239 446,293 141,115,6 Add: Purchases during the period 193 488,447 151,852,3	경기의 스타이 기계
Opening workin process 19 658,498 9,732,6 258 800,719 138,041,4 Less: closing workin process (16 457,247) (16,633,5 Cost of goods manufactured 242 343,472 131,407,6 Acd: cpening finished goods 179 470,355 149,853,6 Less: closing finished goods (209 717,220) (158,096,5 Cost of sales 212 096,607 173,162,7 13.1 Material consumed Opening stock 239 446,293 141,115,6	88 76,259 052 62,218,653
258 830,715	
Less: closing work in process (16 457,247) (16,633,53) Cost of goods manufactured 242 343,472 131,407,6 Acd: cpening finished goods 179 470,355 149,853,6 421 813,827 331,261,7 Less: closing finished goods (209 717,220) (158,098,6 Cost of sales 212,036,607 173,162,7 13.1 Material consumed Opening stock 239,446,293 141,115,6	70 11,929149 9,069,289
Cost of goods manufactured 242 343,472 131,407,5 Acd: opening finished goods 179 470,355 149,853,6 421 813,827 331,261,7 Less: closing finished goods (209 717,220) (158,098,6 Cost of sales 212,036,607 173,162,7 13.1 Material consumed Opening stock 239,446,293 141,115,6	64 449,345 032 325,966,488
Acd: opening finished goods 179 470,355 149,853,8 421 813,827 331,261,7 Less: closing finished goods (209 717,220) (158,098,8 Cost of sales 212,096,607 173,162,7 173,	(16,633,514)
A21 813,827 331,261,7	50 432,887 735 309,332,974
Less: closing finished goods (209 717,220) (158,098,5 Cost of sales 212 096,607 173,162,7 13.1 Material consumed Opening stock 239 446,293 141,115,6	01 169,991 024 138,056,563
Cost of sales 212 036,607 173,162,7 13.1 Material consumed Opening stock 239 446,293 141,115,6	751 602,878 839 447,389,537
13.1 Material consumed Opening stock 239 446,293 141,115,6	(209,717 220) (158,098,956)
Opening stock 239 446,293 141,115,6	795 393,161 539 289,290,58°
432 934,740 292,968,0	11 372,771 249 255,239,447
Less: closing stock (235 631,013) (138,668,9	(235,631 013) (138,668,900)
197 333,727 154,299,1	06 361,156,831 254,678,546
Note	Six months ended December 31, 2011 (Rupees) Six months ended December 31, 2010 (Rupees)
14. TAXATION	
Current 14.1	8,179,751 6,488,934
Deferred	(2,761,925) 6,749,805
	5,417,826 13,238,739

14.1 Pursuant to the clause 126F in Part-I of the Second Schedule of Income Tax Ordinance 2001 (the Ordinance) through the Finance Act 2010, the income of the Company is exempt from tax for three years commencing from the tax year 2010. Accordingly the Company has not provided any normal tax liability on its taxable income. However, minimum tax under section 113 of the Ordinance has been provided for in this condensed interim unconsolidated financial information.





TRANSACTIONS WITH RELATED PARTIES

The related parties include subsidiaries, associated companies, major shareholders, directors, key management personnel and contributory provident fund. Transactions with related parties during the period are as follows:

	Six months ended December 31, 2011 (Rupees)	Six months ended December 31, 2010 (Rupees)
Farmacia-97% owned subsidiary firm	£	Young Table
Sale of medicines	798,364	1,833,068
Payment received against sale of medicines	254,659	236,547
Expenses incurred on behalf of subsidiary	944,686	2,100
Share of profit reinvested	5,217,611	5,177,551
Withdrawl of Investment	25,000,000	141
BF Biosciences Limited-80% owned subsid	iary	
Long term loan and mark up repayment	80,521,460	14,858,000
Sale of medicines to subsidiary	26,079,450	51, 583, 249
Sale of medicines by subsidiary	5,678,272	5,660,373
Expenses incurred on behalf of subsidiary	10,612,848	1,254,258
Other related parties		
Contribution to employees provident fund	9,900,366	2,076,713
Remuneration including benefits and perquisites of key management personnel	26.046.000	21 316 320

16. NON ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors of the Company in their meeting held on January 31, 2012 have proposed interim cash dividend of Rs. Nil per share.

DATE OF AUTHORIZATION

The condensed interim unconsolidated financial information was authorized for issue by the Board of Directors of the Company in their meeting held on January 31, 2012

GENERAL 18.

Figures in the condensed interim unconsolidated financial information have been rounded off to the nearest rupee.

Rawalpindi January 31, 2012

Director

g. K. Wahrok. Chairperson & CEO







Condensed Interim
Consolidated Financial
Information for the
Quarter/Six Months
Ended December 31, 2011







CONDENSED INTERIM CONSOLIDATED BALANCE

		December 31,	June 30,
		2011 Un-Audited	2011 Audited
	Note		(Rupees)
SHARE CAPITAL AND RESERVES	NOLE	(Hupees)	(Hupees)
			040 004 540
Share capital	3	287,493,718	249, 994, 540
Reserves			
Capital reserve		321,843	321,843
Revenue reserve - unappropriated profit	_	1,436,852,917	1,342,834,271
		1,724,668,478	1,593,150,654
Minority interest		49,569,539	49, 675, 749
Total equity	_	1,774,238,017	1,642,826,403
Surplus on revaluation of fixed assets - net of ta	ax 4	386,949,023	389, 692, 056
NON CURRENT LIABILITIES Deferred liability for taxation		119,385,658	121,695,416
CURRENT LIABILITIES			
Trade and other payables		309,048,201	290, 397, 231
Short term borrowings - secured		52,235,276	37,805,811
Accrued markup of long term financing		1,613,097	1,898,089
Current portion of long term financing	5	32,875,000	79,937,500
		395,771,574	41 0, 038, 631
CONTINGENCIES AND COMMITMENTS	10		-
	-	2,676,344,272	2,564,252,506

The annexed notes 1 to 12 form an integral part of these financial statements.

Rawalpindi January 31, 2012





SHEET AS AT DECEMBER 31, 2011

	December 31,	June 30,
	2011	2011
	Un-Audited	Audited
Note	(Rupees)	(Rupees)

ASSETS

NON CURRENT ASSETS

Property, plant and equipment	6	1,467,209,605	1,465,485,976
Long term investment			
Long term deposits		7,465,500	7, 465, 500

CURRENT ASSETS

	5,603,123	4,805,283
	695,436,095	592,723,356
	217,152,317	158, 262, 572
	30,082,609	24, 393, 199
	26,665,474	21,038,681
	112,727,146	110,196,797
	316,007	786,813
7	65,248,417	23, 673, 368
	150	26,758
	48,437,979	155, 394, 203
	1,201,669,167	1,091,301,030
	7	695,436,095 217,152,317 30,082,609 26,665,474 112,727,146 316,007 7 65,248,417 - 48,437,979

2,676,344,272 2,564,252,506

Director Director

g. C. Wahrek.
Chairperson & CEO

19





CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2011

N	ote	Three months ended December 31, 2011 (Rupees)	Three months ended December 31, 2010 (Rupaes)	Six months ended December 31, 2011 (Rupees)	Six months ended December 31, 2010 (Rupses)
Netsales		602,770,075	461,458,640	1,158,739,650	860,234,452
Cost of sales	В	(335,688,717)	(187,086,625)	(591,724,786)	(377,318,764)
Gross profit		267,081,359	274,372,015	567,014,865	482,915,688
Other income		38,621,091	8,527,767	40,869,685	12,102,198
Administrative expenses		(46,443,416)	(31,071,467)	(83,585,450)	(55, 297, 253)
Selling and distribution cost		(172,686,636)	(104,153,939)	(302,732,915)	(182,596,038)
Finance cost		(33,038,736)	(6,385,114)	(36,848,344)	(12,203,719)
Other expenses		(2,692,655)	(7,741,818)	(13,869,778)	(15,522,322)
Profit before taxation		50,841,006	133,547,444	170,848,062	229,398,554
Provision for taxation		60,776	(16,572,678)	(10,929,949)	(17,513,304)
Profit after taxation		50,901,782	116,974,766	159,918,113	211,885,250
Attributable to:					
Shareholders of the parent of	ompany	53,590,520	113,947,179	160,024,323	206,384,625
Minority interest	377 8	(2,688,738)	3,027,589	(106,210)	5,500,626
		50,901,782	116,974,768	159,918,113	211,885,251

The annexed notes 1 to 12 form an integral part of these financial statements.

Rawalpindi January 31, 2012 luy sa-

Director

g. 1C. Walest

Chairperson & CEO





CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2011

	Three months ended December 31, 2011 (Rupers)	Three months ended December 31, 2010 (Rupses)	Six months ended December 31, 2011 (Ruples)	Six months ended December 31, 2010 (Rupces)
Profit after tax	50,901,782	116,974,766	159,918,113	211,885,251
Other comprehensive income				
Total comprehensive income	50,901,782	116,974,766	159,918,113	211,885,251
	- 6	*	*	13
Attributable to:				
Shareholders of the Parent Company	53,590,520	113,847,179	160,024,323	206,384,625
Non-Controlloing Interest	(2,688,738)	3027589	(106 2 10)	5,500,626
	50,901,782	116,874,768	159,918,113	211,885,251

The annexed notes 1 to 12 form an integral part of these financial statements,

Rawalpindi January 31, 2012

Director

g. 1C. Wahred.

Chairperson & CEO





CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2011

	Six months ended December 31,2011 (Rupees)	Six months ended December 31,2010 (Rupees)
Cash flow from operating activities	7	
Profit before taxation Adjustments for:	170,848,062	229,398,556
Depreciation	69,139,954	61,407,887
Gain on disposal of property, plant and equipment	(1,370,306)	(482,384)
Finance costs	36,848,344	12,203,719
Provision for Workers Profit Participation Fund	6,819,416	9,860,144
Provision for Workers' Welfare Fund	2,727,767	3,340,832
Provision for Workers' Central Research Fund	1,697,462	2,288,261
Gain on remeasurement of short term investments	(1,601,448)	(3,755,352)
Dividend income, profit on bank deposits	(37,897,931)	(7,864,462)
Long term investments written off	76,363,259	33,085 J 77,031,730
Operating profit before working capital changes	247,211,321	306,430,286
(Increase) decrease in current assets	241,211,021	000,400,200
Stores and spares	(797,840)	(4,861,816)
Advances, déposits, prepayments and other receivables	(10,818,639)	945,512
Stock in trade	(102,712,739)	(120,094,329)
Trade debtors	(58,889,745)	(61,567,579)
navas as//deseases) in survey the hillities	(173,218,963)	(185,578,213)
Increase/(decrease) in current liabilities Trade and other payables	40,456,719	40,308,643
Cash generated from operations	114,449,076	161,160,716
Finance cost paid	(37,133,337)	(11,542,528)
Income tax paid	(15,770,056)	(21,316,256)
Payment to Workers' Profit Participation Fund	(23,262,196)	(14,804,108)
Payment to Workers' Welfare Fund	(5,579,906)	02 10 10 10
Payment to Workers' Central Research Fund	(5,080,396)	(3,645,626)
STAN SELV. SERWA IINS CONNOCES	(86,825,890)	(51,308,518)
Net cash generated from operating activities Cash flow from investing activities	27,623,185	109,852,198
Fixed ca pita I expenditure	(71,242,241)	(44,752,771)
Proceeds from sale of property, plant and equipment	1,748,964	1,982,750
Dividend income, profit on bank deposits & commissions	37,897,931	7,864,462
Increase in short term investments	(63,932,988)	
Proceeds from encashment of short term investments Long term deposits	23,959,387	8
Net cash used in investing activities	(71,568,947)	(34,905,559)
Cash flow from financing activities	* 4.3.4	9-11-11
Repayment of long term finances	(47,062,500)	(475,003)
Payment of liabilities against assets subject to finance lease		(47,062,500)
Proceeds from short term borrowings	14,429,465	(36,528,049)
Dividend paid Net cash used in financing activities	(30,377,428) (63,010,463)	(279,624)
[1] [2] [1] [1] [1] [1] [2] [2] [2] [2] [2] [2] [2] [2] [2] [2		- 1000 A 1000 A 1000 A
Netincrease / (decrease) in cash and cash equivalents	(106,956,224)	(9,398,537)
Cash and cash equivalents at the beginning of the period	155,394,203	56,492,557
Cash and cash equivalents at the end of the period	48,437,979	47,094,020

The annexed notes from 1 to 12 form an integral part of these financial statements.

Rawalpindi

January 31, 2012

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Director

g. 1C. Wahrel Chairperson & CEO

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CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2011

HC.	Stere copilal	Copiled	Revenue receive Unappropriated profit	Yold	Morely	Total
25	(Perpose)	(Papers)	(Project)	(private)	(geboos)	(Pripres)
Salance on at July 61, 2010	200,220,700	221,843	1,007,224,346	1,215,874,876	24,472,822	1,340,340,867
Total Comprehensive income for the period	59	100	206,384,625	200,304,625	5,500,626	211,885,251
Transfer from expites on revolution of fixed assets Not income recognized directly in equity			2,726,867	2,726,867	*	2,728,867
Total other comprehensive income for the period			2,728,867	2,728,867		2,726,867
Total comprehensive income for the period			209,111,482	209,111,482	5,500,626	214,812,108
Distribution to comers						
Minorty share capital contribution in Substituty Co (EF Stoctionous Ltd.) Final divident for the year unded June 30, 2009	25		1520	2 (29	8
Ro. 1.00 per share	3₹	*8		*0	*	•
Bonus shares issued at 20% for the year ended June 30, 2009	41,866,767		(41,006,767)	. F.		¥
Total Transactions with owners	41,665,767		(41,685,767)			
Balance as at December 14, 2014	249,594,545	121,849	1,174,676,071	1,434,994,467	29,572,648	1,464,960,105
Balance as at July 01, 2011	28,004,540	221,843	1,342,894,271	1,590,150,854	46,875,749	1,642,834,466
Total Comprehensive income for the period	34		160,024,323	140,604,323	(106,210)	186,916,113
Transfer from surplus on revolution of Bood assets Not income recognized directly in equity	65 10	•	2,743,085	2,745,666	s 	2,748,669
Total other comprehensive income for the period			2,743,088	2,743,693		2,749,669
Total comprehensive income for the period			162,767,368	160,767,986	(106,210)	163,661,146
Distribution to owners						
Interim dividend for the year ending 30 June 2011 Re. 1.25 per share	8 8	*8	(31,240,532)	(21,544,833)	*	(21,346,003)
Bonus shares leaved at 15% for the year ended June 30, 2011	37,469,178		(57,499,178)			•
Total Transactions with owners	37,499,178	16 E	(68,748,710)	(21,346,632)		(21,340,632)
Balance on at December 31, 2011	287,463,718	221,043	1,496,963,917	1,734,000,478	49,500,530	1,774,290,017

The annexed notes 1 to 12 form an integral part of these financial statements.

Rawalpindi January 31, 2012

Director

Chairperson & CEO

g. K. Waheak.





NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2011

1. STATUS AND OPERATIONS

Ferozsons Laboratories Limited ("the Company") was incorporated as a private limited company on January 28, 1954 and was converted into a public limited company on September 08, 1960. The company is listed on the Karachi, Lahore and Islamabad stock exchanges. The company is primarily engaged in the manufacture and sale of pharmaceuticals products and its registered office is situated at 197-A, The Mall, Rawalpindi. The factory is located at Amangarh Nowshera KPK.

2. BASIS OF PREPARATION

- 2.1 These financial statements are un-audited and are being submitted to the shareholders in accordance with the requirements of Section 245 of the Companies Ordinance, 1984. These financial statements are presented in condensed form in accordance with the requirements of International Accounting Standard 34: Interim Financial Reporting. They do not include all of the information required for full annual financial statements, and should be read in conjunction with the financial statements of the Company as at and for the year ended June 30, 2011. Comparative figures of the balance sheet are extracted from the annual financial statements for the year ended June 30, 2011 whereas comparative profit and loss account, statement of changes in equity and statement of cash flows are stated from un-audited condensed interim financial statements for the six months period ended December 31, 2010.
- 2.2 Except as described below, the accounting policies and estimates adopted for the preparation of these condensed interim financial statements are the same as those applied in preparation of financial statements for the preceding year ended June 30, 2011.
 - 2.2.1 The Company applies revised IAS 1 "Presentation of Financial Statements", which became effective as of January 01, 2009. As a result, the Company presents in the statement of changes in equity all owner changes in equity, whereas all non-owner changes in equity are presented in the statement of comprehensive income. This presentation has been applied in these condensed interim financial statements as of and for the six months period ended on Decemberr 31, 2010.
- 2.3 Comparative information has been re-presented so that it also is in conformity with the revised standard. Since the changes in accounting policy only impacts presentation aspects, there is no impact on earnings per share.





3.	SHARE CAPITAL Authorized share capital	December 31 2011 (Rupees) 500,000,000	June 30, 2011 (Rupees) 250,000,000
	Issued, subscribed and paid up capital	287,493,718	249,994,540
4.	SURPLUS ON REVALUATION OF FIXED ASSI	ETS-net of tax	
	Surplus on revaluation of fixed assets as at 01 July. Surplus transferred to unappropriated profit in respect of incremental depreciation charged during the year:	419,254,636	267,331,843
	- Net of deferred tax - Related deferred tax liability	(2,743,033) (1,477,018) (4,220,051)	(6,744,289) (3,631,540) (10,375,829)
	Surplus transferred to unapproprieated profit in respect of disposal of fixed assets during the period /year Net of deferred tax Related deferred tax liability Surplus on revaluation of fixed assets recognized during the period/year Net of deferred tax Related deferred tax liability Surplus on revaluation of fixed assets Related deferred tax liability On Revaluation oas at 1 July On Revaluatin surplus of fixed assets recognized during the period/year Transferred to unapproporiated profit on:	- - - - 415,034,585 (29,562,580)	(1,361,536) (733,134) (2,094,670) 155,777,069 8,616,224 164,393,293 419,254,637 25,311,031 (8,616,224)
	Disposal of fixed assets during the period/year Incremental depreciation charged during the period/year	1,477,018 (28,085,562) 386,949,023	733,134 3,631,540 (29,562,581) 389,692,056
5.	LONG TERM FINANCING - secured		
	Opening balance Add. Disbursements during the period/year	79,937,500	174,062,500
	Less: Repayments during the period/year	79,937,500 (47,062,500)	174,062,500 (94,125,000)
	Less: Current portion shown under current liabilities	32,875,000 (32,875,000) -	79,937,500 (79,937,500)





6.	PROPERTY, PLANT AND EQUIPMENT	Note	December 31 2011 (Rupees)	June 30, 2011 (Rupees)
	Opening net book value	1	,465,485,976	1,294,926,904
	Add: Additions during the period/year Surplus on revaluation of fixed assets Less:	6.1	71,242,241	141,830,902 32,957,653
	Written down value of disposals Surplus released on revaluation Depreciation	[<u>1</u>	(378,659) (69,139,954) (69,518,612) ,467,209,605	(4,353,260) 131,435,640 (131,311,863) (4,229,483) 1,465,485,976
6.1	Additions during the period/year represe	nts:	34)	
	Freehold land Building on freehold land Plant and machinery Office equipments Furniture and fixtures Computers Vehicles-owned Capital work in progess		687,420 3,391,688 1,712,465 793,136 1,161,041 2,160,500 61,335,991 71,242,241	14,215,367 28,225,974 4,541,962 2,344,123 4,269,132 20,644,800 67,589,544 141,830,902
7.	SHORT TERM INVESTMENTS	Note	December 31 2011 (Rupees)	June 30, 2011 (Rupees)
	Held to maturity investments - local currency			10,592,000
	Investments at fair value through profit and loss - listed securities	7.1	65,248,417	13,081,368
	85	1 =	65,248,417	23,673,368

7.1 Investments at fair value through profit or loss - listed securities

Number of shares		Name of Companies	December 31, 2011 (Rupees)		June 30, 2011 (Rupees)	
December 2011	June 2011		Carrying value	Fair value	Carrying value	Fair value
		Pakistan National Shipping Corporation	on			
25,000	25,000	Ordinary shares of Ps. 10 each Bank Alfalah Ltd			997,250	600,000
155,755	155,755	Ordinary shares of Ps. 10 each			1.473.442	1,490,575
12.111.61.0101	1 DESCRIPTION OF THE PERSON OF	PICIC-Growth Fund			4 15,000	415,000
		Ordinary shares of Rs. 10 each			3,842900	5,552,700
		Pakistan Oilfields.Ltd.			7,000	7,000
		Ordinary shares of Rs. 10 each			1.511.300	2513,070
		PICIC-IÉ			500,004	500,004
		Ordinary Shares of Rs. 10 each			1,890,015	2,925,023
		HBL MIMS UNITS	63,932,988	65,248,417	1.00	STATE STATE OF STATE
		-	63,932,988	65,248,417	9,714,907	13,081,368
		Unrea lised Ga in / (loss)on account of				
		remeasurement to fair value	1,315,429		3,366,461	
			65,248,417	65,248,417	13,081,368	13,081,368





8 COST OF SALES

a costors	Note	Three months ended December 31, 2011 (Rupess)	Three months ended December 31, 2010 (Rupees)	Six months ended December 31, 2011 (Ruples)	Six months ended December 31, 2010 (Rupees)
Material consumed Manufacturing exper Opening work in pro		292,743,420 84163,062 66,547,332	153,654,733 57,593,613 40,146,773	551,018,356 154,699,434 31,773,388	335,418,391 126,124,332 5,369,289
Less: dosng work in		443, 453, 81 4 (35, 090, 055)	271,395,119 (49,893,019)	737,491,178 (35,090,055)	474,313,211 (48,393,019)
Cost of goods manu Add: opening finishe		408, 363, 760 301, 792, 578	221,502,100 215,724,389	702,401,124 263,791,283	424,720,193 202,738,436
Less: dosing finishe	d goods	71 0,1 56, 338 (374, 467, 621)	437,226,490 (250,139,865)	966,1 92,407 (374,467,621)	327,458,329 (250,139,365)
Costofsales		335, 688, 71 7	137,036,625	591,724,786	377,318,764
Opening	consumed stock thases curing the period	270,110,510 305,254,843	177,148,417 138,812,392	261,125,156 572,515,133	164,529,561 357,195,505
Less:do	sing stock	575,365,353 (282,621,932)	345,950,809 (132,336,076)	833,640,289 (282,621,932)	521,725,366 (182,306,376)
		292,743,420	163,654,733	551,018,356	335,418,991

9. TRANSACTIONS WITH RELATED PARTIES

The related parties include associated companies, Contributory provident fund, major shareholders, directors and key management personnel. Transactions with related parties during the period are as follows:

		Six months ended December 31, 2011 (Rupees)	Six months ended December 31 2010 (Rupees)
	Other related parties Contribution to employee provident fund	11,048,601	4,549,969
		December 31, 2011 (Rupees)	June 30, 2010 (Rupees)
10.	CONTINGENCIES AND COMMITMENTS Contingencies:	V-1	9, 3, 70
	i Guarantees issued by banks on behalf of the company Commitments:	14,685,240	14,685,240
	ii Capital Expenditure	28,500,000	
	iii Letter of credits other than for capital expenditure	190,331,870	111,255,343

11.

GENERALFigures have been rounded off to the nearest rupee.

DATE OF AUTHORIZATION 12.

The financial statements have been authorized for issue by the board of directors or the Company on January 31, 2012.

Rawalpindi

January 31, 2012

Duy Da

Director

g. 1C. Wahred. Chairperson & CEO

PEOPLE TRUST US

MORE THAN FIVE DECADES OF DEDICATED SERVICE TO HUMANITY IN PAKISTAN AND AROUND THE WORLD IN PHARMACEUTICALS



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