

# Condensed Interim Financial Information for the Quarter Ended September 30, 2009







## DIRECTORS' REVIEW OF THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER ENDED SEPTEMBER 30, 2009

We are pleased to present your Company's individual and consolidated financial information for the quarter ended September 30, 2009. This condensed interim financial information is un-audited and is being submitted to shareholders as required by Section 245 of the Companies Ordinance, 1984. This has been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting" as applicable in Pakistan. The consolidated financial statements incorporate the Company's 98% owned Farmacia retail venture, as well as its subsidiary BF Biosciences Limited.

#### Your Company's Individual and Consolidated Financial Results

A summary of the operating results for the year and appropriation of the divisible profits is given below:

|                   | Indiv                         | idual      | Conso   | lidated       |             |
|-------------------|-------------------------------|------------|---|---------------|-------------|
|                   | Quarter Ended Quarter Ended Q |            | Quarter Ended   | Quarter Ended |             |
|                   | 30-Sep-2009   30-Sep-2008   3 |            | <b>30-Sep-2009</b>   30-Sep-2008   <b>30-Sep-2009</b> |               | 30-Sep-2008 |
|                   |                               | (Rupees in | thousands)  |               |             |
| Sales (net)       | 298,038                       | 212,569    | 345,753   | 240,063       |             |
| Gross Profit      | 142,689                       | 113,447    | 163,508   | 119,302       |             |
| Profit before tax | 88,076                        | 48,467     | 73,588  | 52,005        |             |
| Taxation          | (24,361)                      | (12,294)   | (25,109)  | (13,713)      |             |
| Profit after tax  | 63,716                        | 36,173     | 48,479  | 38,291        |             |

Net Sales of your Company's pharmaceutical operations grew by 40% for the 1st Quarter under review when compared to the same quarter last year. Similarly, consolidated net sales including Farmacia also showed an increase of 44% for the 1st quarter in comparison with sales for the same period last year. This higher increase is mainly attributable to two factors: first, Sales during Q1 of last year were disturbed by our shift in distribution from a fragmented network to a unified national distributorship. In subsequent Quarters after the changeover, we have benefited from an improved system, which is also reflected in the current Quarter's improved Sales. Second, based on an improved structure in the Marketing & Sales department, the Company has been able to successfully launch new products while extracting higher growth from its mainstay products.

However, the individual and consolidated cost of sales of our company showed a higher increase of 57% and 51% respectively in comparison with the cost of sales of the same quarter last year. This is primarily because of the transfer of in-hand inventory of Biotech products from the company to the subsidiary company M/s BF Biosciences Limited during the quarter under review. These biotech products were being imported in finished form and therefore carried a lower GP. As locally produced biotech inventory replaces some of our largest selling Biotech products in the future, we expect our margins on these products to improve substantially.

Depreciation of the Rupee, increased raw material prices and dependence on diesel fuel for generating electricity for smooth running of operations during excessive load shedding have also contributed towards increased cost of sales.

Your Company's Net Profit before Tax increased by 82%, whereas Net Profit After Tax (NPAT) increased by 76% during the quarter under review in comparison with the same period last year. This is mainly because the selling and distribution costs relating to biotech products have also been shifted to the subsidiary company while transferring the biotech products.

The Company's contribution in sales and commission income from its relationship with Boston Scientific has also improved substantially during the Quarter under review.

Based on the net profit for the quarter ended September 30, 2009, the Earnings per Share (EPS), both basic and diluted, stand at Rs. 3.06 compared to EPS of Rs. 2.19 of same respective period of last year, on the enhanced capital of Rs. 208.329 Million after the issuance of bonus share during the quarter.





#### **BF Biosciences Limited Operational Status**

Effective July 1, 2009, your Company's Biotech portfolio and inventory were transferred to its joint venture subsidiary, BF Biosciences Limited. We are glad to report that all that following its inauguration, BF Biosciences Limited your company's subsidiary has received registration certificates for most of its locally produced medicines, and expects to enter commercial production after completing stability studies on its initial product batches.

#### **Future Outlook**

We believe that your company has the potential to maintain its positive sales growth from the quarter under review into the rest of the year. Our new launches in the cardiology, gastroenterology and hepatology segments are gathering pace, and we expect to strengthen our portfolios in these segments through further launches in the last quarter of the current year as well as in the year ahead

The Company's Boston Scientific division has strengthened its presence in the medical device market in the cardiology, neurology, endoscopy and peripheral intervention segments. Together with our existing medical platforms, particularly in Cardiology, Gastroenterology and Oncology, we believe your company can create powerful synergies to help doctors save more lives and serve their patients in a better way.

We must underscore, however, that our expectations are tempered by the political and economic conditions prevailing in our country and the inherent risks therein. Unfortunately, there appears to be limited cognizance by the government of the challenges being faced by the industry today.

As mentioned in earlier reports, unless the Government takes appropriate fiscal and administrative measures to reduce the cost of business and investment in Pakistan – tax incentives, adequate provision of utilities at competitive rates, and reduced cost of lending to name a few – new efforts such as the one being made by your Company will suffer, and the chances of Pakistan's success in new, knowledge-based industries will remain dim.

#### Acknowledgment

We are grateful to our valued prescribers in the medical community for their continued faith in our products, and to our employees for striving hard to embody their Company's values and building its trust and credibility in the customers' eyes through their dedication and hard work.

We also remain thankful to our distributors, financial institutions, suppliers and business partners for their continued cooperation. Their support has gone a long way in making these results possible in extremely trying circumstances.

For and on behalf of the Board of Directors

(Mrs. Akhter Khalid Waheed) Chairperson & CEO





#### **CONDENSED INTERIM BALANCE SHEET**

| SHARE CAPITAL AND RESERVES Share capital                 | Note<br>3 | September 30,<br>2009<br>Un-Audited<br>(Rupees)<br>208,328,786 | June 30,<br>2009<br>Audited<br>(Rupees)<br>173,607,322 |
|--|-----------|--|--|
| •  | 3         |  | , ,  |
| Capital reserve  Revenue reserve - unappropriated profit |           | 321,843<br>808,869,304   | 321,843<br>796,200,236                                 |
| Revenue reserve - unappropriateu pront                   |           |  |  |
|  |           | 1,017,519,933  | 970,129,401  |
| SURPLUS ON REVALUATION OF FIXED                          |           |  |  |
| ASSETS-net of tax  | 4         | 246,439,167  | 247,474,526  |
|  |           |  |  |
| NON CURRENT LIABILITIES                                  |           |  |  |
| Long term financing - secured                            | 5         | 85,125,000   | 99,312,500   |
| Liabilities against assets subject to                    |           |  |  |
| finance lease  |           | 296,580  | 475,003  |
| Deferred liability for taxation                          |           | 53,403,252   | 53,960,117   |
|  |           | 138,824,832  | 153,747,620  |
| CURRENT LIABILITIES                                      |           |  |  |
| Trade and other payables                                 |           | 177,061,004  | 146,275,665  |
| Accrued markup on long term financing                    |           | 3,867,356  | 4,187,777  |
| Current portion of long term financing                   | 5         | 56,750,000   | 56,750,000   |
| Current portion of liabilities against assets            |           |  |  |
| subject to finance lease                                 |           | 929,513  | 983,653  |
| Provision for taxation - net                             |           | 15,018,515   | 361,151  |
|  |           | 253,626,388  | 208,558,246  |
|  |           |  |  |
|  |           | 1,656,410,320  | 1,579,909,793  |
| CONTINGENCIES AND COMMITMENTS                            | 12        | -  | -  |

The annexed notes 1 to 14 form an integral part of these financial statements.

Rawalpindi October 26, 2009





#### AS AT SEPTEMBER 30, 2009

|                                      |       | September 30,<br>2009 | June 30,<br>2009    |
|--------------------------------------|-------|-----------------------|---------------------|
|                                      | Note  | Un-Audited (Rupees)   | Audited<br>(Rupees) |
| ASSETS                               | 11010 | (Hapees)              | (Hupees)            |
| NON CURRENT ASSETS                   |       |                       |                     |
| Property, plant and equipment        | 6     | 715,948,472           | 735,614,952         |
| Long term investments                | 7     | 217,547,509           | 214,806,189         |
| Long term loan                       |       | 85,125,000            | 99,312,500          |
| Long term deposits                   |       | 979,370               | 969,370             |
| Derivative asset-interest rate swap  |       | 31,143                | 31,143              |
| CURRENT ASSETS                       |       |                       |                     |
| Stores, spares and loose tools       |       | 4,108,454             | 3,628,845           |
| Stock in trade                       |       | 273,164,315           | 272,988,349         |
| Trade debts - considered good        | 8     | 104,519,459           | 49,545,707          |
| Current portion of long term loan    |       | 113,500,000           | 99,312,500          |
| Loans and advances - considered good |       | 13,227,312            | 7,367,988           |
| Deposits and prepayments             |       | 7,181,628             | 7,293,8121          |
| Interest accrued                     |       | 35,261,864            | 29,804,338          |
| Other receivables                    |       | 38,429,478            | 1,881,726           |
| Other financial assets               | 9     | 10,509,790            | 35,069,367          |
| Cash and bank balances               |       | 36,876,526            | 22,283,007          |
|                                      |       | 636,778,826           | 529,175,639         |
|                                      |       | 1,656,410,320         | 1,579,909,793       |

Director Chairperson & CEO





## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2009

|   | NOTE | Quarter Ended<br>September 30,<br>2009<br>Un-Audited<br>(Rupees)                    | Quarter Ended<br>September 30,<br>2008<br>Un-Audited<br>(Rupees)                   |
|---|------|---|--|
| Net sales   |      | 298,038,073   | 212,569,198  |
| Cost of sales   | 10   | (155,349,082)   | (99,122,141)   |
| Gross profit  |      | 142,688,991   | 113,447,057  |
| Other income Administrative expenses Selling and distribution cost Finance cost Other expenses Share in profit of Farmacia - 98% owned partnership firm |      | 17,328,593<br>(20,998,826)<br>(46,999,460)<br>(721,660)<br>(5,962,489)<br>2,741,320 | 2,383,803<br>(17,000,714)<br>(46,941,617)<br>(239,698)<br>(6,069,001)<br>2,887,203 |
| Profit before taxation  |      | 88,076,469  | 48,467,033   |
| Provision for taxation  |      | (24,360,564)  | (12,294,340)   |
| Profit after taxation   |      | 63,715,905  | 36,172,693   |
| Earnings per share - basic and diluted  |      | 3.06  | 2.19   |

The annexed notes 1 to 14 form an integral part of these financial statements.

Rawalpindi





# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2009

|   | Quarter Ended<br>September 30,<br>2009<br>Un-Audited<br>(Rupees)                                       | Quarter Ended<br>September 30,<br>2008<br>Un-Audited<br>(Rupees)                                       |
|---|--|--|
| Cash flow from operating activities Profit before taxation Adjustment for:  | 88,076,469   | 48,467,033   |
| Depreciation Gain on disposal of property, plant and equipment Finance cost Dividends, capital gains and income from investments and deposits Exchange Gain (Gain)/Loss on remeasurement of short term investments Share in profit of Farmacia-98% owned subsidiary firm  | 12,990,829<br>(1,382,027)<br>721,660<br>(12,960,962)<br>-<br>(2,985,604)<br>(2,741,320)<br>(6,357,424) | 9,946,086<br>(553,850)<br>239,698<br>(1,356,755)<br>(473,198)<br>2,114,632<br>(2,887,203)<br>7,029,410 |
| Working capital changes Increase in stocks and stores Increase in trade debtors Increase in loans, advances, deposits, prepayments and other receivables Increase in trade and other payables   | 81,719,045<br>(655,575)<br>(54,973,752)<br>(19,893,845)<br>13,132,686<br>(62,390,486)                  | 55,496,443<br>(39,067,863)<br>(10,247,937)<br>(12,298,949)<br>4,217,696<br>(57,397,053)                |
| Cash generated from operations  | 19,328,559   | (1,900,610)  |
| Finance cost Taxes paid   | (6,323,918)<br>(10,260,065)<br>(16,583,983)  | (6,537,607)<br>(25,204,927)<br>(31,742,534)  |
| Net cash from/(used in) operating activities  | 2,744,576  | (33,643,144)   |
| Cash flow from investing activities Long term loan recovered Purchase of property, plant and equipment Purchase of short term investments Sale proceeds from short term investments Dividends, capital gains and income from investments and deposits Sale proceeds of property, plant and equipment Net cash from/(used in) investing activities | (16,394,752)<br>(2,290,971)<br>35,384,335<br>7,578,612<br>2,041,383<br>26,318,607                      | 14,187,500<br>(43,705,968)<br>(10,000,000)<br>30,000,000<br>3,340,003<br>2,611,750<br>(3,566,715)      |
| Cash flow from financing activities Payment of finance lease liabilities Proceeds from short term financing Proceeds from long term financing Repayment of long term financing Dividend paid Net cash (used in)/from financing activities   | (232,563)<br>-<br>-<br>(14,187,500)<br>(49,601)<br>(14,469,664)  | (647,783)<br>46,883,652<br>(14,187,500)<br>(117,275)<br>31,931,094                                     |
| Net increase/(decrease) in cash and cash equivalents  | 14,593,519   | (5,278,765)  |
| Cash and cash equivalents at the beginning of the period  | 22,283,007   | 35,807,461   |
| Cash and cash equivalents at the end of the period  | 36,876,526   | 30,528,696   |

The annexed notes 1 to 14 form an integral part of these financial statements.

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# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2009

|  |             |          | Revenue reserve    |               |
|--|-------------|----------|--------------------|---------------|
|  | Share       | Capital  | Unappropriated     | Total         |
|  | (Rupees)    | (Rupees) | profit<br>(Rupees) | (Rupees)      |
| Balance as at June 30, 2008  | 144,672,768 | 321,843  | 681,242,280        | 826,236,891   |
| Total Comprehensive income for the period  | 144,012,100 | 021,040  | 001,242,200        | 020,200,001   |
| ·  |             |          | 00 170 000         | 00 170 000    |
| Profit for the period after taxation   | •           | -        | 36,172,693         | 36,172,693    |
| Other Comprehensive income   |             |          |                    |               |
| Transfer from surplus on revaluation of fixed assets  Net income recognized directly in equity   |             |          | 1,134,222          | 1,134,222     |
| Total other comprehensive income for the period  |             |          | 1,134,222          | 1,134,222     |
| Total comprehensive income for the period  |             |          | 37,306,915         | 37,306,915    |
| Distribution to owners   |             |          |                    |               |
| Final dividend for the year ended June 30, 2008<br>Rs. 3.00 per share                            |             |          |                    |               |
| Bonus shares issued at 20% for the year ended  | -           | -        | (43,401,830)       | (43,401,830)  |
| June 30, 2008  |             |          |                    |               |
|  | 28,934,554  |          | (28,934,554)       | -             |
| Total Transactions with owners   | 28,934,554  |          | (72,336,384)       | (43,401,830)  |
| Balance as at September 30, 2008   | 173,607,322 | 321,843  | 646,212,811        | 820,141,976   |
| Balance as at June 30, 2009  | 173,607,322 | 321,843  | 796,200,236        | 970,129,401   |
| Total Comprehensive income for the period  |             |          |                    |               |
| Profit for the period after taxation   | -           | -        | 63,715,905         | 63,715,905    |
| Other Comprehensive income   |             |          |                    |               |
| Transfer from surplus on revaluation of fixed assets<br>Net income recognized directly in equity | -           | -        | 1,035,359          | 1,035,359     |
| Total other comprehensive income for the period  |             |          | 1,035,359          | 1,035,359     |
| Total comprehensive income for the period  |             |          | 64,751,264         | 64,751,264    |
| Distribution to owners   |             |          |                    |               |
| Final dividend for the year ended June 30, 2009  |             |          |                    |               |
| Rs. 3.00 per share   | -           | -        | (17,360,732)       | (17,360,732)  |
| Bonus shares issued at 20% for the year ended June 30, 2009                                      |             |          | , , , ,            | , , , ,       |
|  | 34,721,464  |          | (34,721,464)       |               |
| Total Transactions with owners   | 34,721,464  | -        | (52,082,196)       | (17,360,732)  |
| Balance as at September 30, 2009   | 208,328,786 | 321,843  | 808,869,304        | 1,017,519,933 |

The annexed notes 1 to 14 form an integral part of these financial statements.

Rawalpindi





# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2009

|   | 2009<br>Rupees | 2008<br>Rupees |
|---|----------------|----------------|
| Profit for the period after tax other comprehensive income                                | 63,715,905     | 36,172,693     |
| Transfer from surplus on revaluation of fixed assets income recognized directly in equity | 1,592,860      | 1,744,957      |
| Related deferred tax liability  | (557,501)      | (610,735)      |
| Total Comprehensive income for the period   | 64,751,264     | 37,306,915     |

The annexed notes 1 to 14 form an integral part of these financial statements.

Rawalpindi October 26, 2009

5, 2009 Director

Chairperson & CEO





### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2009

#### 1. STATUS AND OPERATIONS

Ferozsons Laboratories Limited ("the Company") was incorporated as a private limited company on 28th January 1954 and was converted into a public limited company on 8th September 1960. The Company is listed on the Karachi, Lahore and Islamabad stock exchanges. The Company is primarily engaged in the manufacture and sale of pharmaceuticals products and its registered office is situated at 197-A, The Mall, Rawalpindi. The Company is domiciled in Rawalpindi, Pakistan.

#### 2. BASIS OF PREPARATION

- 2.1 This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting" as applicable in Pakistan.
- 2.2 This condensed interim financial information is un-audited and are being submitted to shareholders as required by Section 245 of the Companies Ordinance, 1984.
- 2.3 Except as described below, the accounting policies, related judgments, estimates and assumptions adopted for preparation of this condensed financial information are the same as those applied in preparation of the annual financial statements for the year ended June 30, 2009.
  - 2.3.1 The Company applies revised IAS 1 "Presentation of Financial Statements", which became effective as of January 01, 2009. As a result, the Company presents in the statement of changes in equity all owner changes in equity, whereas all non-owner changes in equity are presented in the statement of comprehensive income. This presentation has been applied in these condensed interim financial statements for the three months period ended on September 30, 2009.

Comparative information has been re-presentaed so that it also is in conformity with the revised standard. Since the change in accounting policy only impacts presentation aspects, there is no impact on earning per share.

|  | September 30,<br>2009 | June 30,<br>2009 |
|--|-----------------------|------------------|
|  | (Rupees)              | (Rupees)         |
| 3. SHARE CAPITAL Authorized share capital: 25,000,000 (2009: 25,000,000) ordinary shares of Rs. 10 each  | 250,000,000           | 250,000,000      |
| <b>Issued, subscribed and paid up capital:</b> 1,441,952 (2009: 1,442,952) ordinary shares of Rs. 10 each fully paid in cash                                   | 14,419,520            | 14,419,520       |
| 119,600 (2009: 119,600) ordinary shares of<br>Rs. 10 each issued in lieu of NWF Industries<br>Limited and Sargodha Oil and Flour Mills<br>Limited since merged | 1,196,000             | 1,196,000        |
| 19,271,327 (2009: 15,799,180) ordinary shares of Rs. 10 each issued as fully paid bonus shares   | 192,713,266           | 157,991,802      |
|  | 208,328,786           | 173,607,322      |





| 4.  | SURPLUS ON REVALUATION  | September 30,<br>2009<br>(Rupees) | June 30,<br>2009<br>(Rupees) |
|-----|---|-----------------------------------|------------------------------|
| -T- | OF FIXED ASSETS-net of tax Surplus on revaluation of fixed assets as at 01 July                                     | 275,722,172                       | 282,701,998                  |
|     | Surplus transferred to unappropriated profit in respect of incremental depreciation charged during the period/year: |                                   |                              |
|     | - Net of deferred tax   | (1,035,359)                       | (4,536,887)                  |
|     | - Related deferred tax liability  | (557,501)                         | (2,442,939)                  |
|     |   | (1,592,860)                       | (6,979,826)                  |
|     | Surplus on revaluation of fixed assets as at 30 September   | 274,129,312                       | 275,722,172                  |
|     | Related deferred tax liability:   |                                   |                              |
|     | - On Revaluation as at 01 July - Transferred to profit and loss account Incremental                                 | (28,247,646)                      | (30,690,585)                 |
|     | depreciation charged during the period/year   | 557,501                           | 2,442,939                    |
|     |   | (27,690,145)                      | (28,247,646)                 |
|     |   | 246,439,167                       | 247,474,526                  |
| 5.  | LONG TERM FINANCING - secured   |                                   |                              |
| J.  | Opening balance   | 156,062,500                       | 212,812,500                  |
|     | Less: Repayments during the period/year   | (14,187,500)                      | (56,750,000)                 |
|     | 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   | 141,875,000                       | 156,062,500                  |
|     | Less: Current portion shown under   | 141,070,000                       | 100,002,000                  |
|     | current liabilities   | (56,750,000)                      | (56,750,000)                 |
|     |   | 85,125,000                        | 99,312,500                   |
|     |   |                                   |                              |

The Company has entered into a pay fix, receive variable interest rate swap agreement with a bank to hedge the interest rate exposure on the above mentioned long term financing at notional amount of Rs. 275 million. As per the terms of the agreement the company will pay fix interest rate @ 12.8% p.a. to the bank and will receive 3 months PKR KIBOR. Effective period of swap is from July 25, 2007 till July 25, 2011. This swap agreement arrangement does not qualify for hedge accounting under the requirements of International Accounting Standard - 39 "Financial Instruments: Recognition and Measurement".

| •  | DDODEDTY DI ANT and FOUIDMENT  | September 30,<br>2009<br>(Rupees)            | June 30,<br>2009<br>(Rupees)                |
|----|--|--|---|
| 6. | PROPERTY, PLANT and EQUIPMENT Opening net book value Add: Additions during the period/year | 735,614,952<br>16,394,752                    | 610,987,413<br>173,828,447                  |
|    | Less: Written down value of disposals Depreciation for the period/year                     | (23,070,403)<br>(12,990,829)<br>(36,061,232) | (4,176,415)<br>(45,024,493)<br>(49,200,908) |
|    |  | 715,948,472                                  | 735,614,952                                 |





|    | 6.1 Ac | dditions during the period/year re                                      | NOTE<br>presents: | September 30,<br>2009<br>(Rupees) | June 30,<br>2009<br>(Rupees) |
|----|--------|---|-------------------|-----------------------------------|------------------------------|
|    |        | eehold land   |                   | 500,000                           | 2,000,000                    |
|    |        | uilding on freehold land  |                   | 23,400                            | 9,165,940                    |
|    |        | ant and machinery   |                   | 250,425                           | 6,389,289                    |
|    |        | fice equipments   |                   | 579,540                           | 15,895,309                   |
|    |        | rniture and fixtures  |                   | 12,440                            | 171,398                      |
|    |        | omputers  |                   | 630,567                           | 2,672,225                    |
|    |        | ehicles-owned   |                   | 5,630,800                         | 44,283,400                   |
|    | Ca     | apital work in progress   |                   | 8,767,580                         | 93,250,886                   |
|    |        |   |                   | 16,394,752                        | 173,828,447                  |
| 7. | Invest | TERM INVESTMENTS ment in Farmacia - o owned subsidiary partnership firm | 7.1               | 65,514,464                        | 62,773,144                   |
|    |        | ment in BF Biosciences Limited - 6 owned subsidiary                     | 7.2               | 151,999,960                       | 151,999,960                  |
|    | Availa | ble for sale-unquoted shares  |                   | 33,085                            | 33,085                       |
|    |        |   |                   | 217,547,509                       | 214,806,189                  |
|    | 7.1    | Investment in Farmacia  | :                 | 60 772 144                        | E1 202 011                   |
|    |        | Opening balance Share in profit for the Quarter                         |                   | 62,773,144<br>2,741,320           | 51,392,911<br>11,380,233     |
|    |        | onare in profit for the Quarter   |                   | 65,514,464                        | 62.773.144                   |
|    |        |   |                   | 00,014,404                        | 02,773,144                   |

This represent company's 98% share in "Farmacia", a subsidiary partnership duly registered under the Partnership Act, 1932 and engaged in operating retail shop. Share of profit for the year not withdrawn is treated as reinvestment in capital account of partnership.

#### 7.2 Investment in BF Biosciences Limited

This represents investment made in 11,199,996 ordinary shares of Rs. 10 each, in BF Biosciences Limited.

BF Biosciences Limited was set up for establishing a Biotech Production Plant to manufacture mainly Cancer and Hepatitis related medicines. The Company holds 80% of equity of the subsidiary and the remaining 20% is held by Laboratories Bagó S.A., Argentina. The Company expects to start its commercial operation in the second half of the fiscal year.

#### 8. TRADE DEBTS - CONSIDERED GOOD

This includes Rs.54,411,359 as receivables from the subsidiary company, BF Biosciences Limited. Effective July 01, 2009 biotech products were transferred to the subsidiary company as per the Joint Venture Agreeement between Ferozsons Laboratories Limited and Laboratories Bagó S.A., Argentina.

|    |  |         | September 30,<br>2009 | June 30,<br>2009 |
|----|--|---------|-----------------------|------------------|
|    |  | NOTE    | (Rupees)              | (Rupees)         |
| 9. | OTHER FINANCIAL ASSETS                     |         |                       |                  |
|    | Investment at fair value through profit of | or loss |                       |                  |
|    | - listed securities                        | 9.1     | 10,509,790            | 35,069,367       |
|    |  |         | 10,509,790            | 35,069,367       |





#### 9.1 Investments at fair value through profit or loss - listed securities

| Number of shares  |              |  |                |            |                |            |  |
|-------------------|--------------|--|----------------|------------|----------------|------------|--|
|                   |              | Name of Companies  |                |            | (Rupees)       |            |  |
| September<br>2009 | June<br>2009 |  | Carrying value | Fair value | Carrying value | Fair value |  |
| 25,000            | 25,000       | Pakistan National Shipping Corporation<br>Ordinary shares of Rs. 10 each | 1,154,000      | 1,541,500  | 1,788,750      | 1,154,000  |  |
| ÷                 | 118,800      | Pakistan Petroleum Ltd<br>Ordinary shares of Rs. 10 each                 | -              | <u>-</u>   | 26,566,920     | 22,517,352 |  |
| 155,755           | 155,755      | Bank Alfalah Ltd<br>Ordinary shares of Rs. 10 each                       | 1,643,215      | 1,957,840  | 1,643,869      | 1,643,215  |  |
| -                 | 50,000       | Pakistan Telecommunication Co.Ltd.<br>Ordinary shares of Rs. 10 each     | -              | -          | 727,943        | 862,000    |  |
| 290,000           | 290,000      | PICIC-Growth Fund<br>Ordinary shares of Rs. 10 each                      | 2,436,000      | 4,089,000  | 2,852,317      | 2,436,000  |  |
| -                 | 20,000       | Pakistan Oilfields Ltd.<br>Ordinary shares of Rs. 10 each                | -              | -          | 3,235,471      | 2,918,000  |  |
| -                 | 45,000       | Oil & Gas Development Company Ltd.<br>Ordinary Shares of Rs.10 each      | -              | -          | 3,505,442      | 3,538,800  |  |
| 35,000            | -            | National Bank of Pakistan<br>Ordinary Shares of Rs.10 each               | 2,290,971      | 2,921,450  | -              | _          |  |
|                   |              | -  | 7,524,186      | 10,509,790 | 40,320,712     | 35,069,367 |  |
|                   |              | Unrealised gain/(loss) on account of<br>remeasurement to fair value      | 2,985,604      |            | (5,251,345)    |            |  |
|                   |              | -  | 10,509,790     | 10,509,790 |                | 35,069,367 |  |

#### 10. COST OF SALES

|  |      | Quarter Ended<br>September 30,<br>2009<br>(Rupees) | Quarter Ended<br>September 30,<br>2008<br>(Rupees) |
|--|------|--|--|
| Material consumed Manufacturing expenses Opening Work in process     | 10.1 | 118,538,575<br>25,313,065<br>7,791,792             | 95,373,391<br>23,302,393<br>5,206,081              |
| Less: closing work in process  |      | 151,643,432<br>(11,955,640)                        | 123,881,865<br>(7,056,504)                         |
| Cost of goods manufactured<br>Add: opening finished goods            |      | 139,687,792<br>123,514,890                         | 116,825,361<br>87,060,584                          |
| Less: closing finished goods   |      | 263,202,682<br>(107,853,600)                       | 203,885,945<br>(104,763,804)                       |
| Cost of sales  |      | 155,349,082  | 99,122,141   |
| 10.1 Material consumed Opening stock Add: purchases during the perio | od   | 134,222,613<br>111,930,294                         | 86,298,725<br>109,959,098                          |
| Less: closing stock  |      | 246,152,907<br>(127,614,332)                       | 196,257,823<br>(100,884,432)                       |
|  |      | 118,538,575  | 95,373,391   |





#### 11. TRANSACTIONS WITH RELATED PARTIES

The related parties include associated companies, Contributory provident fund, major shareholders, directors and key management personnel. Transactions with related parties during the period are as follows:

|     |   | September 30,<br>2009<br>(Rupees)                      | September 30,<br>2008<br>(Rupees) |
|-----|---|--|-----------------------------------|
|     | Farmacia-98% owned subsidiary firm<br>Sale of medicines<br>Share of profit  | 7,650,715<br>2,741,320                                 | 10,715,918<br>2,887,203           |
|     | BF Biosciences Limited-80% owned subsidiary Repayment of loan Financial charges on long term loan Amount of capital work in progress transferred by the parent company This represents the stock of Biotech product Stock transfer to the subsidiary compan Other expenses directly paid by the Company | 5,457,526<br>23,401,241<br>ny. 54,411,359<br>8,960,898 | 14,187,500<br>5,759,447<br>-<br>- |
|     | Other related parties Contribution to employee provident fund   | 1,702,225  | 1,624,308                         |
| 12. | CONTINGENCIES AND COMMITMENTS   | September 30,<br>2009<br>(Rupees)                      | June 30,<br>2009<br>(Rupees)      |
|     | Contingencies: i Guarantees issued by banks on behalf of the Company  | 455,460  | 5,455,640                         |
|     | Commitments: ii Capital Expenditure iii Letter of credits other than for capital expenditur   | 24,473,782<br>e 56,008,306                             | 31,415,419<br>23,370,273          |

#### 13. General

The figures have been rounded off to the nearest rupee.

#### 14. DATE OF AUTHORIZATION

The financial statements have been authorized for issue by the board of directors or the Company on **October 26, 2009.** 

Rawalpindi



# Condensed Interim Consolidated Financial Information for the Quarter Ended September 30, 2009







#### **CONDENSED INTERIM CONSOLIDATED BALANCE**

| SHARE CAPITAL AND RESERVES                        | Note | September 30,<br>2009<br>Un-Audited<br>(Rupees) | June 30,<br>2009<br>Audited<br>(Rupees) |
|---|------|---|---|
| Share capital                                     | 3    | 208,328,786                                     | 173,607,322                             |
| Capital reserve                                   |      | 321,843   | 321,843                                 |
| Revenue reserve - unappropriated profit           |      | 795,471,426                                     | 795,036,930                             |
|   |      | 1,004,122,055                                   | 968,966,095                             |
| MINORITY INTEREST                                 |      | 35,987,598                                      | 38,990,296                              |
| TOTAL EQUITY                                      |      | 1,040,109,653                                   | 1,007,956,391                           |
| SURPLUS ON REVALUATION OF FIXED ASSETS-net of tax | 4    | 246,439,167                                     | 247,474,526                             |
| NON CURRENT LIABILITIES                           |      |   |   |
| Long term financing - secured                     | 5    | 150,531,250                                     | 174,062,500                             |
| Liabilities against assets subject to finance le  | ase  | 296,580   | 475,003                                 |
| Deferred liability for taxation                   |      | 53,403,252                                      | 53,960,116                              |
|   |      | 204,231,082                                     | 228,497,619                             |
| CURRENT LIABILITIES                               |      |   |   |
| Trade and other payables                          |      | 207,689,609                                     | 166,505,160                             |
| Short term borrowings - secured                   |      |   | 548,554                                 |
| Accrued markup on long term financing             |      | 6,378,297                                       | 6,983,134                               |
| Current portion of long term financing            | 5    | 94,125,000                                      | 94,125,000                              |
| Current portion of liabilities against assets     |      |   |   |
| subject to finance lease                          |      | 929,513   | 983,653                                 |
| Provision for taxation - net                      |      | 9,166,283                                       | -                                       |
|   |      | 318,288,702                                     | 269,145,501                             |
|   |      | 1,809,068,604                                   | 1,753,074,037                           |

#### CONTINGENCIES AND COMMITMENTS 10

The annexed notes 1 to 12 form an integral part of these financial statements.

Rawalpindi October 26, 2009





#### SHEET AS AT SEPTEMBER 30, 2009

| ASSETS<br>NON CURRENT ASSETS        | Note | September 30,<br>2009<br>Un-Audited<br>(Rupees) | June 30,<br>2009<br>Audited<br>(Rupees) |
|-------------------------------------|------|---|---|
| Property, plant and equipment       | 6    | 1,267,553,655                                   | 1,273,098,467                           |
| Long term investments               |      | 33,085  | 33,085                                  |
| Long term deposits                  |      | 1,524,570                                       | 5,061,570                               |
| Derivative asset-interest rate swap |      | 31,143  | 31,143                                  |
| CURRENT ASSETS                      |      |   |   |
| Stores, spares and loose tools      |      | 4,108,454                                       | 3,628,845                               |
| Stock in trade                      |      | 310,299,208                                     | 280,924,884                             |
| Trade debts-considered good         |      | 86,139,842                                      | 57,955,059                              |
| Loans and advances-considered good  |      | 21,435,608                                      | 7,964,738                               |
| Deposits and prepayments            |      | 8,984,247                                       | 7,293,812                               |
| Interest accrued                    |      | -   | 996,428                                 |
| Other receivables                   |      | 2,698,450                                       | 1,768,991                               |
| Advance income tax - net            |      | -   | 4,598,809                               |
| Other financial assets              | 7    | 39,414,869                                      | 63,974,446                              |
| Cash and bank balances              |      | 66,845,473                                      | 45,743,760                              |
|                                     |      | 539,926,151                                     | 474,849,772                             |
|                                     |      |   |   |

**1,809,068,604** 1,753,074,037

Director Chairperson & CEO





# CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2009

|                                    |      | Quarter Ended<br>September 30, | Quarter Ended<br>September 30, |
|------------------------------------|------|--------------------------------|--------------------------------|
|                                    |      | 2009                           | 2008                           |
|                                    | NOTE | Un-Audited                     | Un-Audited                     |
|                                    | NOTE | (Rupees)                       | (Rupees)                       |
| Net sales                          |      | 345,752,895                    | 240,062,851                    |
| Cost of sales                      | 9    |                                |                                |
|                                    | 9    | (182,244,401)                  | (120,760,506)                  |
| Gross profit                       |      | 163,508,494                    | 119,302,345                    |
|                                    |      |                                |                                |
| Other income                       |      | 18,517,263                     | 3,603,049                      |
| Administrative expenses            |      | (26,436,761)                   | (17,535,167)                   |
| Selling and distribution cost      |      | (65,877,599)                   | (49,145,783)                   |
| Finance cost                       |      | (10,160,936)                   | (265,290)                      |
| Other expenses                     |      | (5,962,489)                    | (3,954,369)                    |
| Profit before taxation             |      | 73,587,972                     | 52,004,785                     |
|                                    |      |                                |                                |
| Provision for taxation             |      | (25,109,337)                   | (13,713,482)                   |
| Profit after taxation              |      | 48,478,635                     | 38,291,303                     |
|                                    |      |                                |                                |
| Attributable to:                   |      |                                |                                |
|                                    |      | 51,481,333                     | 38,226,887                     |
| Shareholders of the parent company |      |                                |                                |
| Minority interest                  |      | (3,002,698)                    | 64,416                         |
|                                    |      | 48,478,635                     | 38,291,303                     |

The annexed notes 1 to 12 form an integral part of these financial statements.

Rawalpindi





# CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2009

| Cash flow from operating activities   | Quarter Ended<br>September 30,2009<br>Un-Audited<br>(Rupees) | Quarter Ended<br>September 30,2008<br>Audited<br>(Rupees) |
|---|--|---|
| Profit before taxation Adjustments for:   | 73,587,972   | 52,004,785  |
| Depreciation  | 26,983,471   | 10,042,296  |
| Gain on disposal of property, plant and equipment<br>Finance cost                     | (1,381,108)<br>10,160,936                                    | (553,850)<br>265,290                                      |
| Dividends, capital gains and income from<br>investments and deposits                  | (14,150,551)   | (2,576,001)   |
| Exchange Gain   | ` -  | (473,198)   |
| Loss on remeasurement of short term investments                                       | (2,985,604)<br>18,627,144                                    | (949,100)<br>5,755,437                                    |
|   | 92,215,116   | 57,760,222  |
| Working capital changes Increase in stocks and stores                                 | (29,853,933)   | (41,674,132)  |
| Increase in trade debtors   | (28,184,783)   | (15,673,178)  |
| Increase in loans, advances, deposits, prepayments and other receivables              | 13,458,852   | (12,632,740)  |
| Increase in trade and other payables  | 23,531,795   | 6,943,102   |
| Cash generated from operations  | 71,167,047   | (63,036,948) (5,276,726)                                  |
| Finance cost paid   | (10,424,251)   | (7,130,970)   |
| Taxes paid  | (11,901,110)   | (24,945,315)  |
| Net cash from/(used in) operating activities  | 48,841,686   | (37,353,011)  |
| Cash flows from investing activities  | (40.444.000)   | (57,000,040)  |
| Purchase of property, plant and equipment<br>Purchase of short term investments       | (48,144,632)<br>(2,290,971)                                  | (57,669,640)<br>(110,000,000)                             |
| Sale proceeds from short term investments Dividends, capital gains and income         | 35,384,335   | 30,000,000  |
| from investments and deposits   | 9,598,796  | 2,825,664   |
| Sale proceeds of property, plant and equipment  Net cash used in investing activities | (3,378,008)  | 2,611,750<br>(132,232,226)                                |
| Cash flows from financing activities  |  |   |
| Payment of finance lease liabilities Proceeds from long term financing                | (232,563)  | (647,783)<br>87,926,150                                   |
| Repayment of long term financing  | (23,531,250)   | (14,187,500)  |
| Proceeds from short term financing Proceeds from minority share capital contribution  | (548,554)  | 54,155,182<br>10,000,000                                  |
| Dividend paid   | (49,601)   | (117,275)   |
| Net cash (used in)/from financing activities  | (24,361,968)   | 137,128,774   |
| Net increase/(decrease) in cash and cash<br>equivalents during the period             | 21,101,710   | (32,456,463)  |
| Cash and cash equivalents at beginning of the period                                  | 45,743,760   | 71,042,595  |
| Cash and cash equivalents at end of the period  | 66,845,470   | 38,586,132  |

The annexed notes 1 to 12 form an integral part of these financial statements.

Rawalpindi





#### CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2009

|  |               |                    | Revenue reserve          |               |                      |               |
|--|---------------|--------------------|--------------------------|---------------|----------------------|---------------|
|  | Share capital | Capital<br>reserve | Unappropriated<br>profit | Total         | Minority<br>Interest | Total         |
|  | (Rupees)      | (Rupees)           | (Rupees)                 | (Rupees)      | (Rupees)             | (Rupees)      |
| Balance as at June 30, 2008  | 144,672,768   | 321,843            | 680,223,326              | 825,217,937   | 28,794,135           | 854,012,072   |
| Total Comprehensive income for the period  |               |                    |                          |               |                      |               |
| Profit for the period after taxation   | -             |                    | 38,226,887               | 38,226,887    | 64,416               | 38,291,303    |
| Other Comprehensive income   |               |                    |                          |               |                      |               |
| Transfer from surplus on revaluation of fixed assets<br>Net income recognized directly in equity |               | <u> </u>           | 1,134,222                | 1,134,222     |                      | 1,134,222     |
| Total other comprehensive income for the period  |               |                    | 1,134,222                | 1,134,222     |                      | 1,134,222     |
| Total comprehensive income for the period  |               |                    | 39,361,109               | 39,361,109    | 64,416               | 39,425,525    |
| Distribution to owners   |               |                    |                          |               |                      |               |
| Final dividend for the year ended June 30, 2008<br>Rs. 3.00 per share                            |               |                    |                          |               |                      |               |
| Bonus shares issued at 20% for the year ended June 30, 2008                                      | -             | -                  | (43,401,830)             | (43,401,830)  | -                    | (43,401,830)  |
| Julie 30, 2006   | 28,934,554    |                    | (28,934,554)             | -             | -                    | -             |
| Total Transactions with owners   | 28,934,554    |                    | (72,336,384)             | (43,401,830)  |                      | (43,401,830)  |
| Balance as at September 30, 2008   | 173,607,322   | 321,843            | 647,248,051              | 821,177,216   | 28,858,551           | 850,035,767   |
| Balance as at June 30, 2009  | 173,607,322   | 321,843            | 795,036,930              | 968,966,095   | 38,990,296           | 1,007,956,391 |
| Total Comprehensive income for the period  |               |                    |                          |               |                      |               |
| Profit for the period after taxation   | -             | -                  | 51,481,333               | 51,481,333    | (3,002,698)          | 48,478,635    |
| Other Comprehensive income   |               |                    |                          |               |                      |               |
| Transfer from surplus on revaluation of fixed assets<br>Net income recognized directly in equity |               |                    | 1,035,359                | 1,035,359     |                      | 1,035,359     |
| Total other comprehensive income for the period  |               |                    | 1,035,359                | 1,035,359     |                      | 1,035,359     |
| Total comprehensive income for the period  |               |                    | 52,516,692               | 52,516,692    | (3,002,698)          | 49,513,994    |
| Distribution to owners   |               |                    |                          |               |                      |               |
| Final dividend for the year ended June 30, 2009<br>Rs. 3.00 per share                            |               |                    |                          |               |                      |               |
| Bonus shares issued at 20% for the year ended<br>June 30, 2009                                   | -             | -                  | (17,360,732)             | (17,360,732)  |                      | (17,360,732)  |
| •  | 34,721,464    |                    | (34,721,464)             |               |                      |               |
| Total Transactions with owners   | 34,721,464    | -                  | (52,082,196)             | (17,360,732)  |                      | (17,360,732)  |
| Balance as at September 30, 2009   | 208,328,786   | 321,843            | 795,471,426              | 1,004,122,055 | 35,987,598           | 1,040,109,653 |

The annexed notes 1 to 12 form an integral part of these financial statements.

Rawalpindi





# CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2009

|  | 2009<br>Rupees | 2008<br>Rupees |
|--|----------------|----------------|
| Profit after tax   | 48,478,635     | 38,291,303     |
| other comprehensive income   |                |                |
| Transfer from surplus on revaluation of fixed assets  Net income recognized directly in equity | 1,592,860      | 1,744,957      |
| Related deferred tax liability   | (557,501)      | (610,735)      |
| Total Comprehensive income   | 49,513,994     | 39,425,525     |

The annexed notes 1 to 12 form an integral part of these financial statements.

Rawalpindi October 26, 2009

Director

Chairperson & CEO





#### NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2009

#### STATUS AND OPERATIONS 1.

Ferozsons Laboratories Limited ("the Company") was incorporated as a private limited company on January 28, 1954 and was converted into a public limited company on September 08, 1960. The company is listed on the Karachi, Lahore and Islamabad stock exchanges. The company is primarily engaged in the manufacture and sale of pharmaceuticals products and its registered office is situated at 197-A, The Mall, Rawalpindi. The company is domiciled in Rawalpindi, Pakistan.

#### **BASIS OF PREPARATION**

- 2.1 This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting" as applicable in Pakistan.
- 2.2 This condensed interim financial information is un-audited and are being submitted to shareholders as required by Section 245 of the Companies Ordinance, 1984.
- Except as described below, the accounting policies, related judgments, estimates and assumptions adopted for preparation of this condensed financial information are the same as those applied in preparation of the annual financial statements for the year ended June 30, 2009.
  - 2.3.1 The Group applies revised IAS 1 "Presentation of Financial Statements", which became effective as of January 01, 2009. As a result, the Group presents in the statement of changes in equity all owner changes in equity, whereas all non-owner changes in equity are presented in the statement of comprehensive income. This presentation has been applied in these condensed interim financial statements for the three months period ended on September 30, 2009.

Comparative information has been re-presentaed so that it also is in conformity with the revised standard. Since the change in accounting policy only impacts presentation aspects, there is no impact on earning per share.

|    |  | September 30,<br>2009 | June 30,<br>2009 |
|----|--|-----------------------|------------------|
| 3. | SHARE CAPITAL                          | (Rupees)              | (Rupees)         |
|    | Authorized share capital               | 250,000,000           | 250,000,000      |
|    | Issued, subscribed and paid up capital | 208,328,786           | 173,607,322      |





| 4. SURPLUS ON REVALUATION OF  | September 30,<br>2009<br>(Rupees)                           | June 30,<br>2009<br>(Rupees)                             |
|---|---|--|
| FIXED ASSETS-net of tax Surplus on revaluation of fixed assets as at 01 July.   | 275,722,172   | 282,701,998  |
| Surplus transferred to unappropriated profit in respect of incremental depreciation charged during the period/year:  Net of deferred tax Related deferred tax liability | (1,035,359)<br>(557,501)<br>(1,592,860)                     | (4,536,887)<br>(2,442,939)<br>(6,979,826)                |
| Surplus on revaluation of fixed assets as at 30 September   | 274,129,312   | 275,722,172  |
| Related deferred tax liability:  - On Revaluation as at 01 July  - Transferred to profit and loss account Incremental depreciation charged during the period/year       | (28,247,646)<br>-<br>557,501<br>(27,690,145)<br>246,439,167 | (30,690,585)<br>2,442,939<br>(28,247,646)<br>247,474,526 |
| 5. LONG TERM FINANCING - secured  |   | <del></del>  |
| Add. Disbursements during the period/year   | 268,187,500<br>-  | 274,386,350<br>87,926,150                                |
| Opening balance Less: Repayments during the period/year   | 268,187,500<br>(23,531,250)                                 | 362,312,500<br>(94,125,000)                              |
| Less: Current portion shown under current liabilities   | 244,656,250<br>(94,125,000)                                 | 268,187,500<br>(94,125,000)                              |
| =   | 150,531,250   | 174,062,500  |

The Parent Company has entered into a pay fix, receive variable interest rate swap agreement with a bank to hedge the interest rate exposure on the long term financing from HBL at notional amount of Rs. 275 million. As per the terms of the agreement the company will pay fix interest rate @ 12.8% p.a. to the bank and will receive 3 months PKR KIBOR. Effective period of swap is from July 25, 2007 till July 25, 2011. This swap agreement arrangement does not qualify for hedge accounting under the requirements of Internation Accounting Standard - 39 "Financial Instruments: Recognition and Measurement".

| September 30,<br>2009<br>(Rupees) | June 30,<br>2009<br>(Rupees)  |
|-----------------------------------|---|
| 1,273,098,467                     | 1,046,841,975   |
| 48,144,632                        | 275,959,826   |
| (26,705,972)                      | (4,300,622)   |
| (26,983,472)                      | (45,402,712)  |
| (53,689,444)                      | (49,703,334)  |
| 1,267,553,655                     | 1,273,098,467   |
|                                   | 2009<br>(Rupees)<br>1,273,098,467<br>48,144,632<br>(26,705,972)<br>(26,983,472)<br>(53,689,444) |





| No   | September 30,<br>2009<br>te (Rupees) | June 30,<br>2009<br>(Rupees) |
|--|--------------------------------------|------------------------------|
| 6.1 Additions during the period/year represer                                      | nts:                                 |                              |
| Freehold land  | 500,000                              | 2,000,000                    |
| Building on freehold land  | 8,586,966                            | 9,165,940                    |
| Plant and machinery  | 15,088,100                           | 6,389,289                    |
| Office equipments  | 646,121                              | 15,984,697                   |
| Furniture and fixtures   | 12,440                               | 173,760                      |
| Computers  | 630,567                              | 2,685,725                    |
| Vehicles-owned   | 5,630,800                            | 44,283,400                   |
| Capital work in progess  | 17,049,638                           | 195,277,015                  |
|  | 48,144,632                           | 275,959,826                  |
| 7. OTHER FINANCIAL ASSETS  |                                      |                              |
| Held to maturity investments - local currency<br>Investments at fair value through | y 28,905,079                         | 28,905,079                   |
| profit and loss - listed securities 7.   | 1 10,509,790                         | 35,069,367                   |
|  | 39,414,869                           | 63,974,446                   |

#### 7.1 Investments at fair value through profit or loss - listed securities

| Number of         | f shares     | Name of Companies   | Septembe<br>(Rup        | er 30, 2009<br>nees) | June 30,<br>(Rupe      |            |
|-------------------|--------------|---|-------------------------|----------------------|------------------------|------------|
| September<br>2009 | June<br>2009 |   | Carrying value          | Fair value           | Carrying value         | Fair value |
| 25,000            | 25,000       | Pakistan National Shipping Corporation Ordinary shares of Rs. 10 each | on<br>1,154,000         | 1,541,500            | 1,788,750              | 1,154,000  |
|                   | 118,800      | Pakistan Petroleum Ltd<br>Ordinary shares of Rs. 10 each              | -                       | -                    | 26,566,920             | 22,517,352 |
| 155,755           | 155,755      | Bank Alfalah Ltd<br>Ordinary shares of Rs. 10 each                    | 1,643,215               | 1,957,840            | 1,643,869              | 1,643,215  |
|                   | 50,000       | Pakistan Telecommunication Co.Ltd.<br>Ordinary shares of Rs. 10 each  | -                       | -                    | 727,943                | 862,000    |
| 290,000           | 290,000      | PICIC-Growth Fund<br>Ordinary shares of Rs. 10 each                   | 2,436,000               | 4,089,000            | 2,852,317              | 2,436,000  |
| •                 | 20,000       | Pakistan Oilfields.Ltd.<br>Ordinary shares of Rs. 10 each             | -                       | -                    | 3,235,471              | 2,918,000  |
|                   | 45,000       | Oil & Gas Developtment Company Ltd<br>Ordinary shares of Rs. 10 each  | d.<br>-                 | -                    | 3,505,442              | 3,538,800  |
| 35,000            | -            | National Bank of Pakistan<br>Ordinary Shares of Rs.10 each            | 2,290,971               | 2,921,450            | -                      | -          |
|                   |              | •   | 7,524,186               | 10,509,790           | 40,320,712             | 35,069,367 |
|                   |              | Unrealised Gain / (loss)on account of                                 |                         |                      | (5.054.045)            |            |
|                   |              | remeasurement to fair value   | 2,985,604<br>10,509,790 | 10,509,790           | (5,251,345) 35,069,367 | 35,069,367 |





#### 7.2 Held to maturity investment

This represents investment in term deposit receipts having maturity of three months which carries interest rate of 13.35% per annum.

|                                  |     | September 30,<br>2009 | June 30,<br>2009 |
|----------------------------------|-----|-----------------------|------------------|
| No                               | OTE | (Rupees)              | (Rupees)         |
| 8. COST OF SALES                 |     |                       |                  |
| Material consumed 8              | 3.1 | 144,271,817           | 117,011,756      |
| Manufacturing expenses           |     | 47,330,126            | 23,302,393       |
| Opening Work in process          |     | 7,791,792             | 5,206,081        |
|                                  |     | 199,393,735           | 145,520,230      |
| Less: closing work in process    |     | (11,955,640)          | (7,056,504)      |
| Cost of goods manufactured       |     | 187,438,095           | 138,463,726      |
| Add: opening finished goods      |     | 131,451,425           | 87,060,584       |
|                                  |     | 318,889,520           | 225,524,310      |
| Less: closing finished goods     |     | (136,645,119)         | (104,763,804)    |
| Cost of sales                    |     | 182,244,401           | 120,760,506      |
| 8.1 Material consumed            |     |                       |                  |
| Opening stock                    |     | 134,222,613           | 97,207,390       |
| Add: purchases during the period |     | 137,663,536           | 134,203,732      |
|                                  |     | 271,886,149           | 231,411,122      |
| Less: closing stock              |     | (127,614,332)         | (114,399,366)    |
|                                  |     | 144,271,817           | 117,011,756      |

#### 9. TRANSACTIONS WITH RELATED PARTIES

The related parties include associated companies, Contributory provident fund, major shareholders, directors and key management personnel. Transactions with related parties during the period are as follows:

#### Other related parties

Contribution to employee provident fund 1,702,225 1,624,308





|     |   | September 30,<br>2009<br>(Rupees) | June 30,<br>2009<br>(Rupees) |
|-----|---|-----------------------------------|------------------------------|
| 10. | CONTINGENCIES AND COMMITMENTS                         |                                   |                              |
|     | Contingencies:  |                                   |                              |
|     | i Guarantees issued by banks on behalf of the company | 8,755,640                         | 13,755,640                   |
|     | Commitments:  |                                   |                              |
|     | ii Capital Expenditure                                | 39,762,093                        | 46,703,730                   |
|     | iii Letter of credits other than for                  |                                   |                              |
|     | capital expenditure                                   | 56,008,306                        | 23,370,273                   |

#### 11. GENERAL

Figures have been rounded off to the nearest rupee.

Corresponding figures have been rearranged and/or reclassified, wherever necessary, for the purpose of comparison.

#### 12. DATE OF AUTHORIZATION

The financial statements have been authorized for issue by the board of directors or the company on October  $26,\,2009.$ 

Rawalpindi