

Condensed Interim Unconsolidated Financial Information for the Quarter Ended 30 September 2015









CORPORATE INFORMATION

Board of Directors

Mrs. Akhter Khalid Waheed Mr. Osman Khalid Waheed Mrs. Amna Piracha Khan Ms. Munize Azhar Peracha Mr. Faroog Mazhar

Mr. Nihal Cassim Mr. Shahid Anwar

Nominee of the NIT

Chairperson & Chief Executive

Executive Director Executive Director Non-Executive Director Non-Executive Director

Non-Executive Director Non-Executive Director Independent Director

Audit Committee

Mr. Shahid Anwar Mrs. Amna Piracha Khan Mr. Farooq Mazhar Mr. Nihal Cassim

Investment Committee

Mr. Farooq Mazhar Mr. Osman Khalid Waheed Mr. Nihal Cassim

HR & Remuneration Committee

Mr. Shahid Anwar Mr. Farooq Mazhar Mr. Nihal Cassim

Company Secretary/Chief Financial Officer

Syed Ghausuddin Saif

Head of Internal Audit Mr. Rizwan Hameed Butt

External Auditors

KPMG Taseer Hadi & Co. Chartered Accountants

Internal Auditors

Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

Bankers

Habib Bank Limited MCB Bank Limited Meezan Bank Limited Bank Al-Habib Limited Bank Alfalah Limited

Habib Metropolitan Bank Limited

Allied Bank Limited

Legal Advisors Khan & Piracha

Registered Office

Ferozsons Laboratories Limited 197-A, The Mall

Rawalpindi-46000, Pakistan Telephone: +92-51-4252155-57 Fax: +92-51-4252153 Email: cs@ferozsons-labs.com

Chairman

Member Member Member

Chairman Member Member

Chairman Member Member

Share Registrar

CorpTec Associates (Pvt.) Limited 503-E, Johar Town, Lahore, Pakistan Telephone: +92-42-35170336-37

Fax: +92-42-35170338

Factory P.O. Ferozsons

Amangarh Nowshera (KPK), Pakistan

Telephone: +92-923-614295, 610159 Fax: +92-923-611302

Head Office

5.K.M - Sunder Raiwind Road Lahore, Pakistan

Telephone: +92-42-36026700

Fax: +92-42-36026701-2

Sales Office Lahore

43-Al Noor Building Bank Square, The Mall

Lahore

Telephone: +92-42-37358194 Fax: +92-42-37313680

Sales Office Karachi

House No. 9, Block 7/8,

Maqbool Cooperative Housing Society, Shahrah-e-Faisal, Karachi, Pakistan Telephone: +92-21-34386852

Fax: +92-21-34386754

(The quarterly reports can be downloaded from Company's Website: www.ferozsons-labs.com)





DIRECTORS' REVIEW OF THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER ENDED 30 SEPTEMBER 2015

We are pleased to present you the Company's un-audited Standalone and Consolidated financial information for the quarter ended 30 September 2015. The consolidated condensed interim financial information incorporates the Company's 98% owned retail venture Farmacia and 80% owned subsidiary BF Biosciences Limited.

OPERATIONAL AND FINANCIAL PERFORMANCE

A summary of operating results for the period under review is given below:

	Individual		Consolidated	
	3 Months 3 Months		3 Months	3 Months
	30-Sep-2015	30-Sep-2014	30-Sep-2015	30-Sep-2014
		(Rupees in	thousands)	
Sales (net)	2,737,415	635,271	3,009,009	875,783
Gross profit	1,129,454	323,785	1,263,348	422,187
Profit before tax	846,801	132,420	930,924	168,955
Taxation	(150,307)	(36,673)	(175,232)	(42,119)
Profit after tax	696,494	95,747	755,692	126,836

Standalone net sales of your Company showed a growth of 331% during 1st Quarter under review as compared to the corresponding period last year. At the consolidated level, Net sales showed a growth of 244% during the 1st Quarter under review as compared to the corresponding period last year.

It is pertinent to mention that owing to strong growth in the company's portfolio of imported products, particularly the franchise from Gilead Sciences Inc., the top line of the Company has shown exceptional growth. However, as these products carry lower GP margins, in percentage terms the Company's Gross Profit ratios have shown a decrease of 9.71% for the period under review. At the group level, the gross profit ratio showed a decrease of 6.22% for the 1st quarter as compared to the corresponding period last year. In absolute terms, the Gross Profit of the company grew by 540% to Rs. 846.801 Million for the Quarter. The Consolidated Gross Profit of the Company stood at Rs. 930.924 Million for the Quarter.

The Net Profit after Tax (NPAT) of the Company closed at Rs. 696 Million, while the consolidated NPAT stood at Rs. 756 Million.

Based on the net profit for the three months ended 30 September 2015, the Earnings per Share (EPS), both basic and diluted, stand at Rs. 23.07 compared to EPS of Rs. 3.17 of same respective period of last year.

BF Biosciences Limited Operational Status

Net sales of subsidiary were Rs.250 Million for the 1st quarter under review showing a growth of 10.5% over the corresponding period last year. The Cost of sales of the subsidiary decreased by 9.4% for the 1st quarter under review as compared to corresponding period last year. The Net Profit after tax of BF Biosciences Limited closed at Rs. 62 Million, showing a 10.54% growth over the corresponding period last year.





Future Outlook

We are confident that with the advances in therapy in Hepatitis C, your company will be able to continue having an impact on the treatment landscape for this critical disease. We are happy to report that with the addition of a licensed generic from our Principals, Gilead Sciences Inc., we will also be able to offer a lower cost, locally manufactured, quality assured product and thus expand access to treatment for patients in the lower income spectrum.

The company has also continued to build on its cardiology and GI franchises, and has extended its leadership position in the field of medical devices

Acknowledgments

It is privilege to acknowledge the tireless efforts of the Company's management and staff at all levels. Without their dedication and hard work the improved financial and operational results reflected in this interim period would not have been possible.

We would also like to thank all our stakeholders and business partners for their continued trust in the Company and our products. With their support, we are committed to expanding our efforts to bring the highest quality medical solutions for the benefit of patients in the market we serve.

For and on behalf of the Board of Directors

(Mrs. Akhter Khalid Waheed) Chairperson & Chief Executive





CONDENSED INTERIM BALANCE SHEET

EQUITY AND LIABILITIES

Share capital and reserves

Authorized share capital			
50,000,000 (30 June 2015: 50,000,000)			
ordinary shares of Rs. 10 each		500,000,000	500,000,000
Issued, subscribed and paid up capital	3	301,868,410	301,868,410
Capital reserve		321,843	321,843
Accumulated profit		3,098,985,375	2,401,056,940
		3,401,175,628	2,703,247,193
Surplus on revaluation of property,			
plant and equipment - net of tax		369,667,003	371,101,820
Non current liabilities			
Deferred taxation		54,872,546	40,137,245
Current liabilities			
Trade and other payables	4	1,332,925,063	1,250,144,914
Accrued mark-up		171,205	10,634
Provision for taxation - net		48,959,915	24,395,580
		1,382,056,183	1,274,551,128
Contingencies and commitments	5		
		5,207,771,360	4,389,037,386

The annexed notes from 1 to 17 form an integral part of this condensed interim unconsolidated financial information.





AS AT 30 SEPTEMBER 2015

	Note	Un-audited 30 September 2015	Audited 30 June 2015 -Rs
ASSETS			
Non-current assets			
Property, plant and equipment	6	1,411,092,604	1,287,233,593
Intangibles	7	933,710	1,040,462
Long term investments	8	245,820,416	241,708,087
Long term deposits		3,458,825	3,458,825
		1,661,305,555	1,533,440,967
Current assets Stores, spare parts and loose tools Stock in trade Trade debts - considered good Loans and advances - considered good Deposits and prepayments Other receivables Short term investments Cash and bank balances	9 10 11	21,413,236 1,178,228,751 289,519,573 37,846,482 67,204,293 1,227,288 1,772,666,773 178,359,409 3,546,465,805	23,422,301 1,216,591,555 232,931,043 33,559,605 51,496,028 2,629,658 841,000,000 453,966,229 2,855,596,419
		5,207,771,360	4,389,037,386

Director Chairperson & CEO

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CONDENSED INTERIM UNCONSOLIDATED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

		Quarter Ended	
		30 September	30 September
		2015	2014
	Note	F	Rs
Revenue - net	12	2,737,415,140	635,270,941
Cost of sales	13	(1,607,960,974)	(311,486,277)
Gross profit		1,129,454,166	323,784,664
Administrative expenses		(52,570,418)	(39,615,100)
Selling and distribution expenses		(174,457,980)	(152,967,193)
Finance cost		(2,088,559)	(3,910,787)
Other expenses		(80,855,761)	(16,268,626)
Other income		27,319,058	21,397,426
Profit before taxation		846,800,506	132,420,384
Taxation		(150,306,888)	(36,672,946)
Profit after taxation		696,493,618	95,747,438
Earnings per share - basic			
and diluted		23.07	3.17

The annexed notes from 1 to 17 form an integral part of this condensed interim unconsolidated financial information.

Director

Chairperson & CEO





CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

	Quarter Ended	
	30 September 2015	30 September 2014
	F	s
Profit after taxation	696,493,618	95,747,438
Other comprehensive income	-	-
Total comprehensive income		
for the period	696,493,618	95,747,438

The annexed notes from 1 to 17 form an integral part of this condensed interim unconsolidated financial information.

Director Chairperson & CEO

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CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

•	Quarte	r Ended
•	30 September	30 September
	2015	2014
•		ls
Cook flow from anavating activities		
Cash flow from operating activities Profit before taxation	846,800,506	132,420,384
Adjustments for:	0.10,000,000	102, 120,001
Depreciation	31,383,892	25,901,661
Amortisation	106.752	77,762
(Loss)/Gain on sale of property, plant and equipment	1,365	(1,403,643)
Finance costs	2,088,559	3,910,787
Gain on re-measurement of short term investments to fair value	(10,823,778)	(15,505,723)
Gain on sale of short term investments	(1,842,996)	(10,000,120)
Profit on term deposit receipts	(5,172,932)	_
Interest income on long term loan	(0,172,302)	(2,639,014)
Share in profit of Farmacia	(4,112,329)	(1,690,864)
Chare in profit of Farmacia	11,628,533	8,650,966
Cash generated from operations before working capital changes Effect on cash flow due to working capital changes (Increase)/decrease in current assets	858,429,039	141,071,350
Stores, spare parts and loose tools	2,009,065	(2,356,978)
Advances, deposits, prepayments and other receivables	(18,592,772)	(19,288,711)
Stock in trade	38,362,804	(117,090,977)
Trade debts - considered good	(56,588,530)	(8,154,303)
Trade debis - considered good	(34,809,433)	(146,890,969)
(Increase)/decrease in current liabilities	(34,009,433)	(140,090,909)
Trade and other payables	82,916,940	(34,069,713)
Cash generated from/ (used in) operations	906,536,546	(39,889,332)
, , ,	, ,	, , , ,
Taxes paid	(111,007,252)	(35,890,668)
Net cash generated from/ (used in) operating activities	795,529,294	(75,780,000)
Cash flow from investing activities		(07 700 000)
Acquisition of property, plant and equipment	(155,322,768)	(67,793,068)
Acquisition of intangibles		(522,000)
Proceeds from sale of property, plant and equipment	78,500	1,644,177
Interest income received on long term loan		4,421,699
Profit on term deposit receipts	5,172,932	-
Acquisition of short term investments - net	(918,999,999)	-
Net cash used in investing activities	(1,069,071,335)	(62,249,193)
Cash flow from financing activities		
Dividend paid	(136,791)	(55,568)
Finance cost paid	(1,927,988)	(6,467,440)
Net each used in financina estivities	(2,064,779)	(6,523,008)
iver cash used in financing activities	(275,606,820)	(144,552,201)
•		104,120,993
Net decrease in cash and cash equivalents	453.966.229	
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the period	453,966,229 178,359,409	(40,431,208)
Net cash used in financing activities Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period		(40,431,208)
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period Cash and cash equivalents comprise of the following:	178,359,409	
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period Cash and cash equivalents comprise of the following: Cash and bank balances		11,023,394
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period Cash and cash equivalents comprise of the following:	178,359,409	

The annexed notes from 1 to 17 form an integral part of this condensed interim unconsolidated financial information.

Director Chairperson & CEO





CONDENSED INTERIM UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

Share capital Capital reserve	e profit	Total
	B	
	Rupees	
Balance as at 01 July 2014	3 2,039,310,336 2	,341,500,589
Profit after taxation -	- 95,747,438	95,747,438
Other comprehensive income		
Total comprehensive income for the period -	- 95,747,438	95,747,438
Surplus transferred to accumulated profit: -on account of incremental depreciation charged		
during the period - net of tax	- 1,392,617	1,392,617
Balance as at 30 September 2014 301,868,410 321,84	2,136,450,391	2,438,640,644
Balance as at 01 July 2015 301,868,410 321,84	13 2,401,056,940 2	2,703,247,193
Profit after taxation -	- 696,493,618	696,493,618
Other comprehensive income		-
Total comprehensive income for the period -	- 696,493,618	696,493,618
Surplus transferred to accumulated profit: -on account of incremental depreciation charged		
during the period - net of tax -	- 1,434,817	1,434,817
Balance as at 30 September 2015 301,868,410 321,84	3,098,985,375	3,401,175,628

The annexed notes from 1 to 17 form an integral part of this condensed interim unconsolidated financial information.

	_	
Director		Chairperson & CEO





SELECTED NOTES TO AND FORMING PART OF THE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

1 Legal status and nature of business

Ferozsons Laboratories Limited ("the Company") was incorporated as a private limited company on 28 January 1954 and was converted into a public limited company on 08 September 1960. The Company is listed on the Karachi, Lahore and Islamabad stock exchanges. The Company is primarily engaged in the manufacture and sale of pharmaceutical products and its registered office is situated at 197-A, The Mall, Rawalpindi and the factory is located at Amangarh, Nowshera, Khyber Pakthoon Khwa.

2 Basis of preparation

2.1 Statement of compliance

This condensed interim financial information is presented in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan (SECP) have been followed. This condensed interim unconsolidated financial information do not include all of the information required for annual financial statements, and should be read in conjunction with the financial statements of the Company as at and for the year ended 30 June 2015. Comparative figures of the balance sheet are extracted from the annual financial statements for the year ended 30 June 2015, whereas comparative profit and loss account, statement of comprehensive income, statement of changes in equity and statement of cash flows are stated from un-audited condensed interim unconsolidated financial information for the three months period ended on 30 September 2014.

This condensed interim unconsolidated financial information is un-audited and is being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984.

2.2 Significant accounting policies and estimates

The accounting policies and estimates adopted for the preparation of this condensed interim unconsolidated financial information is the same as those applied in preparation of financial statements for the year ended 30 June 2015.

	30 September 2015	30 June 2015
	Rs	3
3 Issued, subscribed and paid up capital 1,441,952 (30 June 2015: 1,441,952) ordinary shares of Rs. 10 each fully paid in cash	14,419,520	14,419,520
119,600 (30 June 2015: 119,600) ordinary shares of Rs. 10 each issued in lieu of NWF Industries Limited and Sargodha Oil and Flour Mills Limited since merged	1,196,000	1,196,000
28,625,289 (30 June 2015: 28,625,289) ordinary shares of Rs. 10 each issued as fully paid bonus shares	286,252,890	286,252,890
	301,868,410	301,868,410





SELECTED NOTES TO AND FORMING PART OF THE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

4 Trade and other payables

This includes payables to related parties, BF Biosciences Limited amounting to Rs. Nil (30 June 2015: Rs. 2.6 million) and Farmacia amounting to Rs. Nil (30 June 2015: Rs. 3.2 million) respectively.

5 Contingencies and commitments

5.1 Contingencies:

There is no significant change in contingencies from the preceding annual published statement of Company for the year 30 June 2015.

5.2 Commitments:

5.2.1 Letters of credit

Out of the aggregate facility of Rs. 600 million (30 June 2015: Rs. 600 million) for opening letters of credit, the amount utilized at 30 September 2015 for capital expenditure was Rs. 169.65 million (30 June 2015: Rs. 188.75 million) and for other than capital expenditure was Rs. 34.65 million (30 June 2015: Rs. 50.57 million).

5.2.2 Guarantees issued on behalf of the subsidiary company

The Company has issued cross corporate guarantees of Rs. 218.8 million (30 June 2015: Rs. 218.8 million) to Habib Bank Limited, Rs.150 million (30 June 2015: Rs. 150 million) to Allied Bank Limited and Rs. 150 million (30 June 2015: Rs. 150 million) to MCB Bank Limited respectively, on behalf of its subsidiary company, BF Biosciences Limited as on September 2015.





SELECTED NOTES TO THE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

	Note	Un-audited 30 September 2015	Audited 30 June 2015
6	Property, plant and equipment		
	Cost		
	Opening balance Additions during the period / year Transfer from CWIP during the period / year Disposals during the period / year Closing balance	1,484,860,787 17,474,200 8,536,705 (115,130) 1,510,756,562	1,344,135,280 76,644,870 94,350,629 (30,269,992) 1,484,860,787
	Accumulated depreciation		
	Opening balance Depreciation for the period / year Relating to disposals Closing balance	366,853,196 31,383,892 (35,265) 398,201,823	281,777,579 111,238,016 (26,162,399) 366,853,196
	Operating assets-net book value Capital work in progress	1,112,554,739 298,537,865	1,118,007,591 169,226,002
	Net book value	1,411,092,604	1,287,233,593
7	Intangibles		
	<u>Cost</u>		
	Opening balance Additions during the period / year Transfer from CWIP during the period / year Closing balance	6,824,487 - - - 6,824,487	5,543,356 991,131 290,000 6,824,487
	Accumulated amortisation		
	Opening balance Amortisation for the period / year Closing balance	5,784,025 106,752 5,890,777	5,487,975 296,050 5,784,025
	Net book value	933,710	1,040,462
8	Long term investments		
	Investment in Farmacia 8.1 Investment in BF Biosciences Limited 8.2	93,820,456 151,999,960 245,820,416	89,708,127 151,999,960 241,708,087
		= 10,020,110	= 11,7 00,007

^{8.1} This represents Company's 98% share in "Farmacia", a subsidiary partnership duly registered under the Partnership Act, 1932 and engaged in operating retail pharmacies. Share of profit, if any, for the period / year not withdrawn is reinvested in capital account of partnership.





SELECTED NOTES TO THE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

8.2 This represents investment made in 15,199,996 ordinary shares of Rs. 10 each, in BF Biosciences Limited. BF Biosciences Limited was set up for establishing a Biotech Production Plant to manufacture mainly Cancer and Hepatitis related medicines. The Company holds 80% of equity of the subsidiary and the remaining 20% is held by Laboratories Bagó S.A., Argentina.

9 Trade debts - considered good

This includes due from related parties, Farmacia amounting to Rs. Nil (30 June 2015: Rs. 0.14 million) and BF Biosciences Limited amounting to Rs. Nil (30 June 2015: Rs. 0.79 million).

10 Other receivables

11

This includes Rs. 0.05 million (30 June 2015: Rs. Nil) as receivables from subsidiary BF Biosciences Limited.

	Note	Un-audited 30 September 2015	Audited 30 June 2015 3
Short term investments			
Loans and receivables Term deposites with banks - local currency	11.1	-	841,000,000
Investments at fair value through			
profit or loss - listed securities			
Held for trading	11.2	1,772,666,773	-
		1,772,666,773	841,000,000

11.1 The local currency short-term deposits have a maximum maturity period of 30 days, carrying profit ranging from 5.92 % to 7.25 % per annum redeemed during current period (30 June 2015: 841 million).

11.2 Investments at fair value through profit or loss - listed securities

Un-audited	Audited		Un-audited	Audited
30 September	30 June		30 September	30 June
2015	2015		2015	2015
No. of u	nits	Mutual Funds	Fair v	alue
			Rupe	es
60,265,154	-	ABL Government Securities Fund	621,128,835	-
4,117,839	-	HBL Income Fund	442,096,944	-
13,038,798	-	MCB Pakistan Sovereign Fund	709,440,994	-
			1,772,666,773	-





			Quarte	r Ended
			Un-audited	Un-audited
			30 September	30 September
		Note	2015	2014
12	Revenue - net		R	S
	Gross sales:			
	Local		2,800,512,445	666,576,780
	Export		59,918,890	37,977,262
	=		2,860,431,335	704,554,042
	Less:		2,000,401,000	704,004,042
	Sales returns, discounts and commiss	ion	(122,536,315)	(68,481,297)
	Sales tax		(479,880)	(801,804)
			(123,016,195)	(69,283,101)
			2,737,415,140	635,270,941
13	Cost of sales			
	Raw materials consumed	13.1	150,221,789	159,125,043
	Other manufacturing expenses		96,866,136	60,437,155
	· .		247.087.925	219,739,298
	Work in progress:			
	Opening		31,321,035	45,827,685
	Closing		(28,728,136)	(48,902,079)
			2,592,899	(3,074,394)
	Cost of goods manufactured		249,680,824	216,664,904
	Finished stock:			
	Opening		890,680,428	358,018,032
	Purchases during the period		1,303,546,339	219,178,766
	Closing		(835,946,617)	(482,375,425)
			1,358,280,150	94,821,373
			1,607,960,974	311,486,277
	13.1 Raw materials consumed			
	Opening		279,911,865	241,413,478
	Purchases during the period		159,887,167	142,532,258
			439,799,032	383,945,736
	Closing		(289,577,243)	(224,820,693)
			150,221,789	159,125,043





Ougston Ended

14 Transactions with related parties

The Company's related parties include subsidiaries, associated company, entities over which directors are able to exercise influence, staff retirement fund, directors and key management personnel. Balances with the related parties are shown in respective notes in the financial statements. Transactions with related parties are as follows:

	Quar	ter Ended
	Un-audited	Un-audited
	30 September	30 September
Note	2015	2014
		Rs
Farmacia - 98% owned partnership firm		
Sale of medicines	413,205	511,380
Payment received against sale of medicine	529,203	-
Share in profit	4,112,329	1,690,864
BF Biosciences Limited - 80% owned subsidiary	company	
Long term loan and mark up payment	-	4,421,699
Mark-up accrued on long term loan	-	2,639,014
Sale of finished goods	22,677,460	22,675,274
Payment received	23,465,568	31,913,725
Purchase of goods	2,122,633	-
Payment made	2,633,897	-
Lease rentals	50,000	50,000
Management fee and expenses for sales promo	tion 759,491	295,854
Khan & Piracha - associated		
Professional services charges	-	12,000
Other related parties		
Contribution towards employees' provident fund	5,809,384	4,677,923
Continuation towards employees provident fund	5,005,304	7,077,920
Remuneration including benefits and perquisites of	of	
key management personnel	26,233,203	17,924,185
Workers' Profit Participation Fund	62,211,241	33,250,628

15 Financial Risk Management

The Company's financial risk management objective and policies are consistent with that disclosed in financial statements for the year ended 30 June 2015.

16 Date of authorization for issue

This condensed interim unconsolidated financial information has been authorized for issue by the board of directors of the Company on 19 October 2015.

17 General

The figures have been rounded off to the nearest rupee. Corresponding figures have been rearranged and reclassified, where necessary. However, there have been no meterial rearrangements or reclassifications.

	<u>-</u>		
Director		Chairperson &	CEO





Condensed Interim Consolidated Financial Information for the Quarter Ended 30 September 2015







CONDENSED INTERIM CONSOLIDATED BALANCE

	Note	Un-audited 30 September 2015	Audited 30 June 2015
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized share capital 50,000,000 (30 June 2015: 50,000,000) ordinary shares of Rs. 10 each		500,000,000	500,000,000
Issued, subscribed and paid up capital	4	301,868,410	301,868,410
Capital reserve		321,843	321,843
Accumulated profit		3,557,566,477	2,811,333,056
Equity attributable to owners of the Company		3,859,756,730	3,113,523,309
Non-controlling interests		150,951,041	138,654,363
		4,010,707,771	3,252,177,672
Surplus on revaluation of property,			
plant and equipment - net of tax		413,591,370	416,429,177
Non current liabilities			
Deferred taxation		110,951,133	100,559,565
Current liabilities			
Trade and other payables		1,598,624,994	1,432,772,579
Accrued mark-up		171,205	10,634
Provision for taxation - net		54,652,571	21,768,977
Short term borrowings - secured		36,170,849	1,875,013
		1,689,619,619	1,456,427,203
Contingencies and commitments	5		
		6,224,869,893	5,225,593,617

The annexed notes from 1 to 14 form an integral part of this condensed interim consolidated financial information.





SHEET AS AT 30 SEPTEMBER 2015

	Note	Un-audited 30 September 2015	Audited 30 June 2015
	74016		-Rs
ASSETS			
Non-current assets			
Property, plant and equipment	6	1,865,762,336	1,742,245,896
Intangibles	7	1,272,378	1,489,071
Long term deposits		7,430,825	7,430,825
		1,874,465,539	1,751,165,792
Current assets			
Stores, spare parts and loose tools		39,598,450	41,505,418
Stock in trade		1,371,552,620	1,389,867,596
Trade debts		331,417,716	280,770,732
Loans and advances - considered good		53,660,358	41,485,927
Deposits and prepayments		117,255,707	78,201,585
Other receivables		1,177,285	2,629,658
Short term investments	8	2,083,707,556	857,925,094
Cash and bank balances		352,034,662	782,041,815
		4,350,404,354	3,474,427,825

6,224,869,893 5,225,593,617

Director Chairperson & CEO

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CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

		Quarter Ended	
		30 September	30 September
		2015	2014
	Note	R	s
Revenue - net	9	3,009,009,332	875,783,476
Cost of sales	10	(1,745,661,511)	(453,596,179)
Gross profit		1,263,347,821	422,187,297
Administrative expenses		(59,327,492)	(47,825,999)
Selling and distribution expenses		(213,022,942)	(198,879,192)
Finance cost		(2,448,933)	(4,178,672)
Other expenses		(88,147,223)	(21,052,302)
Other income		30,523,040	18,704,344
Profit before taxation		930,924,271	168,955,476
Taxation		(175,231,979)	(42,119,403)
Profit after taxation		755,692,292	126,836,073
Attributable to:			
Owners of the Company		743,676,212	120,394,095
Non-controlling interests		12,016,080	6,441,978
Profit for the period		755,692,292	126,836,073
Earnings per share - basic and diluted		24.64	3.99
_ago per snare basic and anated		27.07	

The annexed notes from 1 to 14 form an integral part of this condensed interim consolidated financial information.

Director





CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

	Quarter Ended	
	30 September	30 September
	2015	2014
	R	s
Profit after taxation	755,692,292	126,836,073
Other comprehensive income	-	-
Total comprehensive income for the period	755,692,292	126,836,073
Attributable to:		
Owners of the Company	743,676,212	120,394,095
Non-controlling interests	12,016,080	6,441,978
	755,692,292	126,836,073

The annexed notes from 1 to 14 form an integral part of this condensed interim consolidated financial information.

Director Chairperson & CEO

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CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOW (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

- -	30 September	r Ended 30 September
-	2015	2014
		s
<u>Cash flow from operating activities</u> Profit before taxation	930,924,271	168,955,476
Adjustments for:		
Depreciation	54,212,354	47,171,366
Amortisation Gain on sale of property, plant and equipment	216,693 (82,856)	186,616 (1,430,568)
Finance costs	2,448,933	4,178,672
Un-realised gain on re-measurement of	2,440,300	4,170,072
short term investments to fair value	(16,328,164)	(16,144,794)
Gain on sale of short term investments	(1,866,962)	-
Profit on term deposit receipts	(5,172,932)	-
	33,427,066	33,961,292
Cash generated from operations before working capital changes Effect on cash flow due to working capital changes	964,351,337	202,916,768
(Increase)/decrease in current assets		
Stores, spare parts and loose tools	1,906,968	(813,021)
Advances, deposits, prepayments and other receivables	(49,776,180)	(36,480,947)
Stock in trade	18,314,976	(213,657,787)
Trade debts - considered good	(50,646,984)	(23,826,370)
Increase in current assets	(80,201,220)	(274,778,125)
Trade and other payables	165,908,065	11,643,430
' '	1,050,058,182	(60,217,927)
Taxes paid	(131,956,817)	(44,917,751)
Net cash generated from/ (used in) operating activities	918,101,365	(105,135,678)
Cash flow from investing activities Acquisition of property, plant and equipment	(178,438,325)	(74,810,509)
Acquisition of property, plant and equipment Acquisition of intangibles	(170,400,023)	(522,000)
Proceeds from sale of property, plant and equipment	792,387	1,716,274
Profit on term deposit receipts	5,172,932	
Acquisition of short term investments - net	(1,207,587,336)	-
Net cash used in investing activities	(1,380,060,342)	(73,616,235)
Cash flow from financing activities		
Dividend paid	(136,791)	(55,568)
Finance cost paid	(2,207,221)	(4,178,672)
Net cash used generated from financing activities	(2,344,012)	(4,234,240)
Net decrease in cash and cash equivalents	(464,302,989)	(182,986,153)
Cash and cash equivalents at the beginning of the period	780,166,802	165,359,177
Cash and cash equivalents at the end of the period	315,863,813	(17,626,976)
Cash and cash equivalents comprise of the following:		
Cash and bank balances	352,034,662	43,767,384
Running finance	(36,170,849)	(61,394,360)
	315,863,813	(17,626,976)
The annexed notes from 1 to 14 form an integral part of	this condensed int	erim concolidated

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Director





CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

	Att	Attributable to Owners of the Company				
	Share capital	Capital reserve	Accumulated profit	Total	Non-controlling interest	Total
			Ru	pees		
Balance as at 01 July 2014	301,868,410	321,843	2,289,472,502	2,591,662,755	98,750,513	2,690,413,268
Profit after taxation	-	-	120,394,095	120,394,095	6,441,978	126,836,073
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income for the period	-	•	120,394,095	120,394,095	6,441,978	126,836,073
Surplus transferred to accumulated profit: -on account of incremental depreciation charged						
during the period - net of tax	-	-	2,313,554	2,313,554	230,234	2,543,788
Balance as at 30 September 2014	301,868,410	321,843	2,412,180,151	2,714,370,404	105,422,725	2,819,793,129
Balance as at 01 July 2015	301,868,410	321,843	2,811,333,056	3,113,523,309	138,654,363	3,252,177,672
Profit after taxation	-	-	743,676,212	743,676,212	12,016,080	755,692,292
Other comprehensive income	-		-	-	-	-
Total comprehensive income for the period	-	•	743,676,212	743,676,212	12,016,080	755,692,292
Surplus transferred to accumulated profit: -on account of incremental depreciation charged						
during the period - net of tax	•	-	2,557,209	2,557,209	280,598	2,837,807
Balance as at 30 September 2015	301,868,410	321,843	3,557,566,477	3,859,756,730	150,951,041	4,010,707,771

The annexed notes from 1 to 14 form an integral part of this condensed interim consolidated financial information.

	
irector	Chairperson & CEO





NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

1 The Group and its operation

Ferozsons Laboratories Limited ("the Holding Company") was incorporated as a private limited company on 28 January 1954 and was converted into a public limited company on 08 September 1960. The Company is listed on Karachi, Lahore and Islamabad stock exchanges. The Company is primarily engaged in the manufacture and sale of pharmaceutical products and its registered office is situated at 197-A, The Mall, Rawalpindi and the factory is located at Amangarh, Nowshera, Khyber Pakthoon khwa

BF Biosciences Limited is an 80% owned subsidiary of the Holding Company and was incorporated as an unquoted public limited company under the Companies Ordinance, 1984 on 24 February 2006. BF Biosciences Limited has been set up for establishing a biotech pharmaceutical plant to manufacture cancer and hepatitis related medicines.

The Holding Company has 98% holding in Farmacia. Farmacia is a partnership duly registered under Partnership Act, 1932. Farmacia is engaged in the retail trading of pharmaceutical products.

2 Basis of consolidation

These consolidated financial information includes the financial statements of Ferozsons Laboratories Limited and its subsidiaries – BF Biosciences Limited and Farmacia ("hereinafter referred as the Group").

Subsidiaries are those entities in which the Parent Company directly or indirectly controls, beneficially owns or holds more than 50 percent of its voting securities or otherwise has power to elect and appoint more than 50 percent of its directors. The financial statements of the subsidiaries are included in the consolidated financial information from the date the control commences, until the date when that control ceases. The financial statements of the subsidiaries have been consolidated on line by line basis. Details of the subsidiaries are given in note 1.

All material inter-organization balances, transactions and resulting unrealized profits / losses have been eliminated.

3 Basis of preparation

3.1 Statement of compliance

This condensed interim consolidated financial information is presented in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan (SECP) have been followed. This condensed interim consolidated financial information do not include all of the information required for annual financial statements, and should be read in conjunction with the consolidated financial statements as at and for the year ended 30 June 2015. Comparative figures of the balance sheet are extracted from the annual financial statements for the year ended 30 June 2015, whereas comparative profit and loss account, statement of comprehensive income, statement of changes in equity and statement of cash flows are stated from un-audited condensed interim consolidated financial information for the three months period ended on 30 September 2014.





The condensed interim consolidated financial information is un-audited and is being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984.

3.2 Significant accounting policies and estimates

The accounting policies and estimates adopted for the preparation of these condensed interim consolidated financial information is the same as those applied in preparation of financial statements for the year ended 30 June 2015.

		Un-audited 30 September 2015 R	Audited 30 June 2015 s
4	Issued, subscribed and paid up capital		
	1,441,952 (30 June 2015: 1,441,952) ordinary shares of Rs. 10 each fully paid in cash	14,419,520	14,419,520
	119,600 (30 June 2015: 119,600) ordinary shares of Rs. 10 each issued in lieu of NWF Industries Limited and Sargodha Oil and Flour Mills Limited since merged	1,196,000	1,196,000
	28,625,289 (30 June 2015: 28,625,289) ordinary shares of Rs. 10 each issued		
	as fully paid bonus shares	286,252,890	286,252,890
		301,868,410	301,868,410

5 Contingencies and commitments

5.1 Contingencies:

There is no significant change in contingencies from the preceding annual published statement of Group for the year 30 June 2015.

5.2 Commitments:

5.2.1 Letters of credit

Out of the aggregate facility of Rs. 750 million (30 June 2015: Rs. 750 million) for opening letters of credit, the amount utilized by the Group at 30 September 2015 for capital expenditure was Rs. 169.65 million (30 June 2015: Rs. 188.75 million) and for other than capital expenditure was Rs. 38.15 million (30 June 2015: Rs. 63.17 million).

5.2.2 Guarantees issued on behalf of the subsidiary company

The Holding Company has issued cross corporate guarantees of Rs. 218.8 million (30 June 2015: Rs. 218.8 million) to Habib Bank Limited, Rs.150 million (30 June 2015: Rs. 150 million) to Allied Bank Limited and Rs. 150 million (30 June 2015: Rs. 150 million) to MCB Bank Limited respectively, on behalf of its subsidiary company, BF Biosciences Limited as on September 2015.





NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2015

Un-audited	Audited
30 September	30 June
2015	2015
Rs	

6 Property, plant and equipment

Cost

Opening balance	2,416,957,048	2,212,067,257
Additions during the period / year	17,713,441	90,813,356
Transfer from CWIP during the period / year	8,536,705	147,422,124
Disposals during the period / year	(860,018)	(33,345,689)
Closing balance	2,442,347,176	2,416,957,048

Accumulated depreciation

Opening balance	846,991,392	678,289,997
Depreciation for the period / year	54,212,354	197,306,158
Relating to disposals	(150,487)	(28,604,763)
Closing balance	901,053,259	846,991,392
Operating assets-net book value	1,541,293,917	1,569,965,656
Capital work in progress	324,468,419	172,280,240
Net book value	1,865,762,336	1,742,245,896

7 Intangibles

Cost

Opening balance	8,143,902	6,862,771
Additions during the period / year	-	991,131
Transfer from CWIP during the period / year	-	290,000
Closing balance	8,143,902	8,143,902

Accumulated amortization

Opening balance	6,654,831	5,923,373
Amortisation for the period / year	216,693	731,458
Closing balance	6,871,524	6,654,831
Net book value	1,272,378	1,489,071





		Note	Un-Audited 30 September 2015	Audited 30 June 2015
8	Short term investments).
	Loans and receivables Term deposites with banks - local currency	8.1	_	841,000,000
	Investments at fair value through profit or loss - listed securities			
	Held for trading	8.2	2,083,707,556	16,925,094
			2,083,707,556	857,925,094

8.1 The local currency short-term deposits have a maximum maturity period of 30 days, carrying profit ranging from 5.92 % to 7.25 % per annum redeemed during current period (30 June 2015: 841 million).

8.2 Investments at fair value through profit or loss - listed securities

Un-audited 30 September	Audited 30 June		Un-audited 30 September	Audited 30 June
2015	2015		2015	2015
No. of un	its	Mutual Funds	Fair v	alue
			Rup	ees
63,271,791	-	ABL Government Securities Fund	652,117,045	-
4,117,839	-	HBL Income Fund	442,096,944	-
17,909,250	-	MCB Pakistan Sovereign Fund	974,442,302	-
1,174	14,897	HBL Money Market Fund	120,469	1,506,800
-	70,123	ABL Income Fund	-	703,042
145,638	145,638	Faysal Money Market Fund	14,930,796	14,715,252
			2,083,707,556	16,925,094





			Quarter Ended		
			Un-audited	Un-audited	
			30 September	30 September	
	No	ote	2015	2014	
			Rs	s	
9	Revenue - net				
	Gross sales:				
	Local		3,102,552,789	936,042,776	
	Export		63,545,628	38,879,998	
			3,166,098,417	974,922,774	
	Less: Sales returns, discounts and commission		(156,202,705)	(97,833,944)	
	Sales tax		(886,380)	(1,305,354)	
	Calob tax		(157,089,085)	(99,139,298)	
			3,009,009,332	875,783,476	
10	04-61		3,009,009,332	673,763,476	
10	Cost of sales Materials consumed 10	1	205,706,246	262,264,706	
	Other manufacturing expenses	. /	152,657,621	130,262,235	
	Other manufacturing expenses		358.363.867		
	Work in progress:		330,303,007	392,526,941	
	Opening		44,914,516	97,330,065	
	Closing		(68,926,904)	(143,303,599)	
			(24,012,388)	(45,973,534)	
	Cost of goods manufactured		334,351,479	346,553,407	
	Finished stock:				
	Opening		956,803,313	424,428,669	
	Purchases during the period		1,346,633,594	256,120,369	
	Closing		(892,126,875)	(573,506,266)	
			1,411,310,032	(107,042,772)	
			1,745,661,511	453,596,179	
	10.1 Materials consumed				
	Opening		365,200,196	337,052,623	
	Purchases during the period		227,028,136	268,144,045	
			592,228,332	605,196,668	
	Closing balance		(386,522,086)	(342,931,962)	
			205,706,246	262,264,706	





11 Transactions with related parties

The related parties include associated companies, contributory provident fund, major shareholders, directors and key management personnel. Balances with the related parties are shown elsewhere in the accounts. Transactions with related parties during the period are as follows:

Quarter Ended		
Un-audited	Un-audited	
30 September	30 September	
2015	2014	
De		

Other related parties

Company's share in employees provident fund	7,120,133	5,840,321
Remuneration including benefits and		
perquisites of key management personnel	28,682,703	20,143,701

12 Financial Risk Management

The Group's financial risk management objective and policies are consistent with that disclosed in financial statements for the year ended 30 June 2015.

13 Date of authorization for issue

This condensed interim consolidated financial information has been authorized for issue by the board of directors of the Company on 19 October 2015.

14 General

The figures have been rounded off to the nearest rupee Corresponding figures have been rearranged and reclassified, where necessary. However, there have been no meterial rearrangements or reclassifications.

Director	Chairperson & Cl	EΟ

TRUST

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