















































































	Note	Un-audited 31 December 2018	Audited 30 June 2018
		Rupees	
<b>7 Short term investments</b>			
<b><u>Investments at fair value through profit or loss - Mutual Funds</u></b>			
Held for trading	8.1	396,139,171	941,746,224
<b><u>Investments at amortized cost - Government Securities</u></b>			
Market treasury bills	8.2	367,927,937	-
		<b>764,067,108</b>	<b>941,746,224</b>
<b>7.1</b> These investments are 'held for trading'			
Carrying value at 01 July		941,746,224	855,943,421
Acquisition during the period/year		82,796,333	317,010,000
Redemption during the period/year		(611,441,847)	(268,427,399)
Realized (loss)/gain on sale of investment - during the period/year		(11,293,605)	6,158,532
Unrealized (loss)/gain on re-measurement of investment - during the period/year		(5,667,934)	31,061,670
Carrying and fair value of short term investments at 31 December / 30 June	7.1.1	<b>396,139,171</b>	<b>941,746,224</b>

Units		Fair value	
Un-audited 31 December 2018	Audited 30 June 2018	Un-audited 31 December 2018	Audited 30 June 2018
Number		Rupees	

**7.1.1** Mutual fund wise detail is as follows:

HBL Money Market Fund	2,128,931	2,042,626	224,974,350	218,868,503
HBL Cash Fund	1,350,078	1,550,552	136,316,554	164,301,807
MCB Pakistan Stock Market Fund	206,559	206,559	17,457,089	19,584,236
MCB Cash Management Optimizer Fund	149,187	3,693,953	15,050,025	391,315,609
ABL Cash Fund	81,732	-	835,356	-
Faysal Savings Growth Fund	7,718	7,425	811,263	794,481
Faysal MTS Fund	6,706	6,414	699,536	679,363
NAFA Money Market Fund	-	10,641,065	-	110,720,285
ABL Government Securities Fund	-	3,371,142	-	35,481,940
			<b>396,144,173</b>	<b>941,746,224</b>

**7.1.2** Changes in fair values of financial assets at fair value through profit or loss are recorded in profit and loss account. Realized loss of Rs. 11.3 million (31 Dec 2017: Realized gain of Rs. 1.9 million) has been recorded in the current period in "other expenses" (31 December 2017: Other income). These investments comprise of mutual funds (money market / income fund).

**7.1.3** Realized gain on redemption of short term investments is earned under mark up arrangements.

**7.2 Government securities - Market Treasury Bills ("MTBs") and Pakistan Investment Bonds ("PIBs")**

Particulars	Tenure - Months	Face value				Balance as at 31 December 2018		
		As at 1 July 2018	Purchase during the period	Sales / matured during the period	As at 31 December 2018	Carrying value	Amortised value	Appreciation from carrying value
MTBs	3 Months	-	374,000,000	-	374,000,000	365,521,268	367,927,937	2,406,669
PIBs	5 Years	-	202,000,000	(202,000,000)	-	-	-	-

**8 Cash and bank balances**

**8.1** These include bank accounts of Rs. 0.67 million (2018: Rs. 0.67 million) maintained under Shariah compliant arrangements.

**8.2** These include deposit accounts of Rs. 21.99 million (30 June 2018: Rs. 7.94 million) under mark up arrangements, which carry interest rate ranging from 4.5% to 8.15% (30 June 2018: 3.5% - 4.57%) per annum.

These also include deposit account of Rs. 0.001 million (30 June 2018: Rs. 0.001 million) under Shariah compliant arrangements, which carries profit rate of 2.40% to 4.00% (30 June 2018: 2.40%) per annum.

	<b>(Un-audited) Half year ended</b>		<b>(Un-audited) Quarter ended</b>	
	<b>31 December</b>	<b>31 December</b>	<b>31 December</b>	<b>31 December</b>
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	----- Rupees -----		----- Rupees -----	
<b>9 Revenue - net</b>				
<i>Gross sales:</i>				
Local	2,768,415,453	2,658,390,960	1,500,781,679	1,527,593,700
Export	90,910,733	66,956,682	57,729,237	42,144,523
	<b>2,859,326,186</b>	<b>2,725,347,642</b>	<b>1,558,510,916</b>	<b>1,569,738,223</b>
<i>Less:</i>				
Sales returns	(52,917,558)	(38,088,804)	(35,297,634)	(15,341,922)
Discounts and commission	(130,352,115)	(170,954,945)	(67,446,771)	(81,914,557)
Freight	(19,814,035)	(8,770,160)	(11,477,849)	(5,381,597)
Sales tax	(5,169,941)	(16,068,980)	(4,199,699)	(11,571,430)
	<b>(208,253,649)</b>	<b>(233,882,889)</b>	<b>(118,421,953)</b>	<b>(114,209,506)</b>
	<b>2,651,072,537</b>	<b>2,491,464,753</b>	<b>1,440,088,963</b>	<b>1,455,528,717</b>

Note

9.1 This includes sale of both own manufactured and purchased products.

	<b>(Un-audited) Half year ended</b>		<b>(Un-audited) Quarter ended</b>	
	<b>31 December</b>	<b>31 December</b>	<b>31 December</b>	<b>31 December</b>
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	----- Rupees -----		----- Rupees -----	
<b>10 Cost of sales</b>				
Raw and packing materials consumed	597,088,694	542,815,927	333,732,469	374,766,372
Other manufacturing expenses	457,699,717	354,157,076	232,082,763	179,422,058
	<b>1,054,788,411</b>	<b>896,973,003</b>	<b>565,815,232</b>	<b>554,188,430</b>
<i>Work in process:</i>				
Opening	71,287,001	76,419,116	80,355,570	96,843,251
Closing	(107,419,538)	(79,491,262)	(107,419,538)	(79,491,262)
	<b>(36,132,537)</b>	<b>(3,072,146)</b>	<b>(27,063,968)</b>	<b>17,351,989</b>
<i>Cost of goods manufactured</i>	<b>1,018,655,874</b>	<b>893,900,857</b>	<b>538,751,264</b>	<b>571,540,419</b>
<i>Finished stock:</i>				
Opening	773,414,598	1,160,681,400	760,064,230	1,184,533,466
Purchases made during the period	733,367,890	602,595,101	476,961,152	243,253,574
Closing	(868,756,030)	(932,557,222)	(868,756,030)	(932,557,222)
	<b>638,026,458</b>	<b>830,719,279</b>	<b>368,269,352</b>	<b>495,229,818</b>
	<b>1,656,682,332</b>	<b>1,724,620,136</b>	<b>907,020,616</b>	<b>1,066,770,237</b>
<b>10.1 Raw and packing materials consumed</b>				
Opening	392,398,201	472,681,955	403,995,663	496,496,334
Purchases made during the period	646,800,528	469,113,842	371,846,841	277,249,908
	<b>1,039,198,729</b>	<b>941,795,797</b>	<b>775,842,504</b>	<b>773,746,242</b>
Closing	(442,110,035)	(398,979,870)	(442,110,035)	(398,979,870)
	<b>597,088,694</b>	<b>542,815,927</b>	<b>333,732,469</b>	<b>374,766,372</b>

10.2 The amount charged to profit or loss statement on account of write down of finished goods to net realizable value amounts to Rs. 8.69 million (31 December 2017: Rs. 130.8 million).

## 11 Transactions with related parties

The related parties include associated companies, contributory provident fund, major shareholders, directors and key management personnel. Balances with the related parties are shown elsewhere in the accounts. Transactions with related parties during the period are as follows:

	<b>(Un-audited) Half year ended</b>	
	<b>31 December 2018</b>	<b>31 December 2017</b>
	<b>----- Rupees -----</b>	
<b>Other related parties</b>		
Contribution towards employees' provident fund	<b>20,690,416</b>	18,358,796
Remuneration including benefits and perquisites of key management personnel	<b>77,639,616</b>	84,516,489

## 12 Reconciliation of movement of liabilities to cash flows arising from financing activities

	<b>Unclaimed dividend</b>	<b>Accrued mark-up</b>	<b>Total</b>
	<b>----- Rupees -----</b>		
<b><u>As at 30 June 2018</u></b>	82,143,724	539,624	82,683,348
<b><u>Changes from financing cash flows</u></b>			
Dividend paid	(56,223,567)	-	(56,223,567)
Financial charges paid	-	(6,393,099)	(6,393,099)
<b>Total changes from financing cash flows</b>	<b>(56,223,567)</b>	<b>(6,393,099)</b>	<b>(62,616,666)</b>
<b><u>Other changes</u></b>			
Dividend approved	60,373,682	-	60,373,682
Interest / markup expense	-	11,581,724	11,581,724
<b>Total liability related other changes</b>	<b>60,373,682</b>	<b>11,581,724</b>	<b>71,955,406</b>
<b><u>As at 31 December 2018</u></b>	<b>86,293,839</b>	<b>5,728,249</b>	<b>92,022,088</b>

## 13 Financial risk management and financial instruments - fair value

**13.1** The Group's financial risk management objective and policies are consistent with that disclosed in the annual consolidated financial statements of the Holding Company for the year ended 30 June 2018. The exposure to credit risk relates to trade and other receivables which are majorly due from Government institutions and the Company does not expect these institutions to fail to meet their obligations. The increase in trade receivables is due to increase in sales to Government institutions as historically recovery from these are slow.

13.2 The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	Carrying Amount					Fair Value			
	Cash and cash equivalents	Fair Value through Income Statement	Loans and receivables	Amortized cost	Other financial liabilities	Total	Level 1	Level 2	Level 3
----- Rupees -----									
<b>31 December 2018</b>									
<b>Financial assets measured at fair value:</b>									
Short term investments	-	396,139,171	-	367,927,937	-	764,067,108	764,067,108	-	-
<b>Financial assets not measured at fair value:</b>									
Long term deposits	-	-	11,633,325	-	-	11,633,325	-	-	-
Trade debts - considered good	-	-	820,997,812	-	-	820,997,812	-	-	-
Loans and advances - considered good	-	-	596,526	-	-	596,526	-	-	-
Short term deposits	-	-	231,286,173	-	-	231,286,173	-	-	-
Other receivables	-	-	138,095,944	-	-	138,095,944	-	-	-
Bank balances	133,464,864	-	-	-	-	133,464,864	-	-	-
	<b>133,464,864</b>	-	<b>1,202,609,780</b>	-	-	<b>1,336,074,644</b>	-	-	-
<b>Financial liabilities measured at fair value:</b>									
	-	-	-	-	-	-	-	-	-
<b>Financial liabilities not measured at fair value:</b>									
Trade and other payables	-	-	-	-	853,550,351	853,550,351	-	-	-
Unclaimed dividend	-	-	-	-	86,293,839	86,293,839	-	-	-
Short term borrowing	-	-	-	-	338,011,013	338,011,013	-	-	-
Accrued mark-up	-	-	-	-	5,728,249	5,728,249	-	-	-
	-	-	-	-	<b>1,283,583,452</b>	<b>1,283,583,452</b>	-	-	-
<b>30 June 2018</b>									
<b>Financial assets measured at fair value:</b>									
Short term investments	-	941,746,224	-	-	-	941,746,224	941,746,224	-	-
<b>Financial assets not measured at fair value:</b>									
Long term deposits	-	-	11,613,325	-	-	11,613,325	-	-	-
Trade debts - considered good	-	-	604,467,682	-	-	604,467,682	-	-	-
Loans and advances - considered good	-	-	21,906,685	-	-	21,906,685	-	-	-
Short term deposits	-	-	190,727,754	-	-	190,727,754	-	-	-
Other receivables	-	-	69,534,001	-	-	69,534,001	-	-	-
Bank balances	280,188,463	-	-	-	-	280,188,463	-	-	-
	<b>280,188,463</b>	-	<b>898,249,447</b>	-	-	<b>1,178,437,910</b>	-	-	-
<b>Financial liabilities measured at fair value:</b>									
	-	-	-	-	-	-	-	-	-
<b>Financial liabilities not measured at fair value:</b>									
Trade and other payables	-	-	-	-	717,349,450	717,349,450	-	-	-
Unclaimed dividend	-	-	-	-	82,143,724	82,143,724	-	-	-
Short term borrowing	-	-	-	-	100,525,853	100,525,853	-	-	-
Accrued mark-up	-	-	-	-	539,624	539,624	-	-	-
	-	-	-	-	<b>900,558,651</b>	<b>900,558,651</b>	-	-	-

**14 Subsequent event and date of authorization for issue**

The Board of Directors of the Company in its meeting held on 23 February 2019 has authorized to issue these condensed interim consolidated financial statements and has approved an interim cash dividend of Rs. 2 per share (31 December 2017: Rs. Nil per share) amounting to Rs. 60,373,682 (31 December 2017: Rs. Nil) for the year ending 30 June 2019.

**15 Corresponding figures**

This condensed interim financial information is presented in Pakistan Rupee which is the Group's functional currency and the figures have rounded off to the nearest rupee.

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison and better presentation as per reporting framework.

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**Chief Executive Officer**

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**Chief Financial Officer**

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**Director**



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