

## Pattern of Shareholding

As at 30 June 2019

No. of shareholders	Shareholdings				Total Shares held
1,695	From 1	to 100	Shares	68,006	
1,331	From 101	to 500	Shares	415,284	
640	From 501	to 1,000	Shares	513,378	
686	From 1,001	to 5,000	Shares	1,634,008	
137	From 5,001	to 10,000	Shares	1,019,400	
30	From 10,001	to 15,000	Shares	369,661	
23	From 15,001	to 20,000	Shares	406,648	
23	From 20,001	to 25,000	Shares	534,232	
12	From 25,001	to 30,000	Shares	337,231	
6	From 30,001	to 35,000	Shares	193,416	
2	From 35,001	to 40,000	Shares	71,004	
7	From 40,001	to 45,000	Shares	296,226	
3	From 45,001	to 50,000	Shares	143,413	
2	From 50,001	to 55,000	Shares	102,000	
2	From 55,001	to 60,000	Shares	112,998	
4	From 60,001	to 65,000	Shares	244,876	
1	From 65,001	to 70,000	Shares	65,900	
2	From 70,001	to 75,000	Shares	143,773	
1	From 85,001	to 90,000	Shares	85,654	
2	From 90,001	to 95,000	Shares	187,200	
4	From 95,001	to 100,000	Shares	391,367	
1	From 100,001	to 105,000	Shares	103,850	
1	From 150,001	to 155,000	Shares	154,374	
1	From 155,001	to 160,000	Shares	157,142	
2	From 160,001	to 165,000	Shares	324,644	
1	From 175,001	to 180,000	Shares	179,503	
1	From 180,001	to 185,000	Shares	180,235	
1	From 205,001	to 210,000	Shares	210,000	
1	From 280,001	to 285,000	Shares	284,458	
1	From 295,001	to 300,000	Shares	295,463	
2	From 330,001	to 335,000	Shares	666,946	
1	From 350,001	to 355,000	Shares	352,690	
1	From 355,001	to 360,000	Shares	359,116	
1	From 360,001	to 365,000	Shares	362,314	
1	From 365,001	to 370,000	Shares	369,531	
1	From 380,001	to 385,000	Shares	384,955	
1	From 410,001	to 415,000	Shares	410,979	
1	From 430,001	to 435,000	Shares	434,941	
1	From 435,001	to 440,000	Shares	437,416	
1	From 650,001	to 655,000	Shares	651,347	
1	From 700,001	to 705,000	Shares	701,600	
1	From 900,001	to 905,000	Shares	904,934	
1	From 905,001	to 910,000	Shares	906,427	
1	From 950,001	to 955,000	Shares	954,441	
1	From 1,335,001	to 1,340,000	Shares	1,339,755	
1	From 1,695,001	to 1,700,000	Shares	1,697,375	
1	From 1,825,001	to 1,830,000	Shares	1,825,442	
1	From 8,200,001	to 8,205,000	Shares	8,201,288	
<b>4,642</b>				<b>30,186,841</b>	

Categories of Shareholders	Share held	Percentage
Directors, Chief Executive Officer, and their spouse and minor children.	3,390,422	11.23
Associated Companies, undertakings and related parties.	8,286,942	27.45
NIT and ICP	1,697,375	5.62
Banks, DFI and NBFI.	56,921	0.19
Insurance Companies	2,943,680	9.75
Modarabas and Mutual Funds	714,950	2.37
General Public:		
a. Local	11,263,967	37.32
b. Foreign	438,104	1.45
Others:		
a. Other Companies, Corporate Bodies (Local)	1,382,005	4.58
b. Trust	12,475	0.04
	<b>30,186,841</b>	<b>100.00</b>
Share holder holding 10%		
The KFW Factors (Pvt.) Limited - Associated Company	8,286,942	27.45
Trades in the shares of the listed company, carried out by its Directors, CEO, CFO, Company Secretary and their spouses and minor children are as follows:		
Mr. Nihal Cassim - inheritance	Director	274,696
Mrs. Amna Piracha Khan - sale of shares	Director	8,531
Mrs. Munize Azhar Peracha - gift received	Director	333,473