

PATTERN OF SHAREHOLDING

As at 30 June 2020

| Sr. No. | No. of Shareholders | Shareholdings | | Total Shares Held |
|--------------|---------------------|---------------|-----------|-------------------|
| | | From | To | |
| 1 | 1,940 | 1 | 100 | 86,405 |
| 2 | 1,663 | 101 | 500 | 521,629 |
| 3 | 826 | 501 | 1,000 | 674,577 |
| 4 | 927 | 1,001 | 5,000 | 2,189,022 |
| 5 | 167 | 5,001 | 10,000 | 1,240,283 |
| 6 | 42 | 10,001 | 15,000 | 532,204 |
| 7 | 32 | 15,001 | 20,000 | 569,925 |
| 8 | 19 | 20,001 | 25,000 | 431,233 |
| 9 | 7 | 25,001 | 30,000 | 195,481 |
| 10 | 6 | 30,001 | 35,000 | 197,433 |
| 11 | 4 | 35,001 | 40,000 | 148,760 |
| 12 | 7 | 40,001 | 45,000 | 299,948 |
| 13 | 7 | 45,001 | 50,000 | 340,913 |
| 14 | 2 | 50,001 | 55,000 | 102,700 |
| 15 | 2 | 55,001 | 60,000 | 116,698 |
| 16 | 5 | 60,001 | 65,000 | 314,249 |
| 17 | 1 | 65,001 | 70,000 | 69,300 |
| 18 | 1 | 80,001 | 85,000 | 83,400 |
| 19 | 1 | 85,001 | 90,000 | 85,654 |
| 20 | 2 | 95,001 | 100,000 | 196,111 |
| 21 | 2 | 105,001 | 110,000 | 215,100 |
| 22 | 2 | 150,001 | 155,000 | 308,374 |
| 23 | 1 | 155,001 | 160,000 | 157,142 |
| 24 | 2 | 160,001 | 165,000 | 324,644 |
| 25 | 1 | 180,001 | 185,000 | 180,235 |
| 26 | 1 | 215,001 | 220,000 | 217,503 |
| 27 | 1 | 280,001 | 285,000 | 284,458 |
| 28 | 1 | 295,001 | 300,000 | 295,463 |
| 29 | 1 | 330,001 | 335,000 | 333,473 |
| 30 | 1 | 350,001 | 355,000 | 352,690 |
| 31 | 1 | 355,001 | 360,000 | 359,116 |
| 32 | 1 | 360,001 | 365,000 | 362,314 |
| 33 | 1 | 365,001 | 370,000 | 369,531 |
| 34 | 1 | 380,001 | 385,000 | 384,955 |
| 35 | 1 | 410,001 | 415,000 | 410,979 |
| 36 | 1 | 430,001 | 435,000 | 434,941 |
| 37 | 1 | 435,001 | 440,000 | 437,416 |
| 38 | 1 | 560,001 | 565,000 | 560,041 |
| 39 | 1 | 650,001 | 655,000 | 651,347 |
| 40 | 1 | 900,001 | 905,000 | 904,934 |
| 41 | 1 | 1,070,001 | 1,075,000 | 1,073,164 |
| 42 | 1 | 1,505,001 | 1,510,000 | 1,506,491 |
| 43 | 1 | 1,635,001 | 1,640,000 | 1,639,875 |
| 44 | 1 | 1,825,001 | 1,830,000 | 1,825,442 |
| 45 | 1 | 8,200,001 | 8,205,000 | 8,201,288 |
| Total | 5,689 | | | 30,186,841 |

| Categories of Shareholders | Share Held | Percentage |
|--|-------------------|------------|
| Directors, CEO, Their Spouse and Minor Childern | 3,223,685 | 10.68 |
| Associated Companies, Undertakings & Related Parties | 8,286,942 | 27.45 |
| NIT & ICP | 1,640,452 | 5.43 |
| Banks, DFIs, NBFIs | 56,294 | 0.19 |
| Insurance Companies | 2,585,180 | 8.56 |
| Modarabas and Mutual Funds | 425,149 | 1.41 |
| General Public | | |
| a) Local | 12,991,176 | 43.04 |
| b) Foreign | 376,454 | 1.25 |
| Other Companies (Local) | 601,509 | 1.99 |
| Total | 30,186,841 | 100 |
| Shareholders holding 10% or more: | | |
| The KFW Factors (Pvt.) Limited - Associate Company | 8,286,942 | 27.45 |
| Trades in the shares of the listed company, carried out by its Directors, CEO, CFO, Company Secretary and their spouses and minor children are as follows: | | |
| Mrs. Munize Azhar Peracha - gift of shares | Director | 333,473 |
| Mr. Osman Khalid Waheed - gift received | Director | 166,736 |