

## PATTERN OF SHAREHOLDING AS AT 30 JUNE 2023

| No. of Shareholders | Shareholding |         | Total Shares held |
|---------------------|--------------|---------|-------------------|
|                     | From         | TO      |                   |
| 1,413               | 1            | 100     | 36,751            |
| 1,073               | 101          | 500     | 283,753           |
| 576                 | 501          | 1,000   | 436,315           |
| 764                 | 1,001        | 5,000   | 1,637,358         |
| 165                 | 5,001        | 10,000  | 1,181,943         |
| 58                  | 10,001       | 15,000  | 726,440           |
| 20                  | 15,001       | 20,000  | 351,167           |
| 13                  | 20,001       | 25,000  | 293,218           |
| 17                  | 25,001       | 30,000  | 456,553           |
| 10                  | 30,001       | 35,000  | 324,659           |
| 10                  | 35,001       | 40,000  | 371,398           |
| 7                   | 40,001       | 45,000  | 296,720           |
| 6                   | 45,001       | 50,000  | 290,667           |
| 4                   | 50,001       | 55,000  | 209,392           |
| 4                   | 55,001       | 60,000  | 231,873           |
| 4                   | 60,001       | 65,000  | 255,789           |
| 2                   | 65,001       | 70,000  | 134,514           |
| 2                   | 70,001       | 75,000  | 143,998           |
| 1                   | 75,001       | 80,000  | 79,200            |
| 2                   | 80,001       | 85,000  | 163,344           |
| 4                   | 85,001       | 90,000  | 351,601           |
| 1                   | 95,001       | 100,000 | 100,000           |
| 1                   | 105,001      | 110,000 | 107,280           |
| 1                   | 110,001      | 115,000 | 111,360           |
| 2                   | 115,001      | 120,000 | 237,720           |
| 1                   | 120,001      | 125,000 | 123,340           |
| 2                   | 135,001      | 140,000 | 274,039           |
| 1                   | 140,001      | 145,000 | 144,000           |
| 1                   | 155,001      | 160,000 | 159,931           |
| 1                   | 185,001      | 190,000 | 187,400           |
| 1                   | 195,001      | 200,000 | 197,000           |
| 3                   | 225,001      | 230,000 | 682,510           |
| 1                   | 230,001      | 235,000 | 231,770           |
| 1                   | 235,001      | 240,000 | 235,716           |
| 1                   | 255,001      | 260,000 | 259,538           |
| 1                   | 290,001      | 295,000 | 294,229           |
| 1                   | 370,001      | 375,000 | 373,180           |
| 1                   | 405,001      | 410,000 | 409,618           |
| 1                   | 415,001      | 420,000 | 415,197           |

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|---------------------|--------------|------------|-------------------|
|                     | From         | TO         |                   |
| 1                   | 435,001      | 440,000    | 437,466           |
| 1                   | 480,001      | 485,000    | 480,200           |
| 1                   | 485,001      | 490,000    | 488,300           |
| 1                   | 505,001      | 510,000    | 507,873           |
| 1                   | 515,001      | 520,000    | 517,126           |
| 1                   | 520,001      | 525,000    | 521,731           |
| 1                   | 550,001      | 555,000    | 554,335           |
| 1                   | 590,001      | 595,000    | 591,808           |
| 2                   | 625,001      | 630,000    | 1,256,192         |
| 1                   | 705,001      | 710,000    | 706,458           |
| 1                   | 935,001      | 940,000    | 937,939           |
| 1                   | 1,300,001    | 1,305,000  | 1,303,104         |
| 1                   | 1,555,001    | 1,560,000  | 1,556,664         |
| 1                   | 1,810,001    | 1,815,000  | 1,811,417         |
| 1                   | 2,120,001    | 2,125,000  | 2,124,060         |
| 1                   | 2,435,001    | 2,440,000  | 2,435,408         |
| 1                   | 2,625,001    | 2,630,000  | 2,628,636         |
| 1                   | 11,805,001   | 11,810,000 | 11,809,854        |
| <b>4,196</b>        |              |            | <b>43,469,052</b> |

# CATEGORIES OF SHAREHOLDER

AS AT 30 JUNE 2023

| 2.3 Categories of Shareholder                                | Share held        | Percentage    |
|--|-------------------|---------------|
| 2.3.1 - Directors, CEO, Their Spouse and Minor Children      | 4,555,145         | 10.48         |
| 2.3.2 - Associated Companies, Undertakings & Related Parties | 16,212,794        | 37.30         |
| 2.3.3 - NIT & ICP  | 2,124,060         | 4.89          |
| 2.3.4 - Banks, DFIs, NBFCs                                   | 236,066           | 0.54          |
| 2.3.5 - Insurance Companies                                  | 5,157,540         | 11.86         |
| 2.3.6 - Modarabas and Mutual Funds                           | 2,032,145         | 4.67          |
| 2.3.8 - A. General Public (Local)                            | 11,238,399        | 25.85         |
| 2.3.8 - B. General Public (Foreigner)                        | 540,371           | 1.24          |
| 2.3.9 - A. Other Companies (Local)                           | 1,372,532         | 3.16          |
| <b>Total</b>   | <b>43,469,052</b> | <b>100.00</b> |
|  |                   |               |
| <b>Shareholders More Than 10.00%</b>                         |                   |               |
| M/S. KFW FACTORS (PVT) LTD                                   | 11,933,194        | 27.45         |

Trades in the shares of the listed company, carried out by its Directors, CEO, CFO, Company Secretary and their spouses and minor children are as follows:

|   |                         |         |
|---|-------------------------|---------|
| Mrs. Akhter Khalid Waheed - Purchase    | Chairperson             | 56,600  |
| Mr. Osman Khalid Waheed - Gift received | Cheif Executive Officer | 266,062 |